HOT INTERNSHIPS for 2016
OFFICE OF CAREER SERVICES
May 11, 2016
A Bi-weekly Listing for DSU Students

Philadelphia

**Integrated Marketing and Special Events Internship**
Philadelphia magazine offers marketing and special event internship opportunities for undergraduate college students.

Our interns serve as a member of the Marketing team in a dynamic, bottom-line driven environment. Marketing interns assist in all manners of tasks, helping with the overall brand and supporting marketing processes of the magazine and its ancillary publications. Some of these tasks include the planning and execution of all Philadelphia magazine events, helping to prepare media kits for Philadelphia magazine advertising sales representatives, proofing/copyediting and fact-checking special sections, helping to create post-event recaps, creating content for the @PhillyMagEvents social media platforms, concepting and copywriting for promotional material and more! Interns have daily interaction with our marketing and sales staff allowing for great experience in the publishing industry.

We request a minimum of 20 hours per week over three days in the office over the course of an internship. Internships are unpaid and must be used to receive academic credit. Interns must be enrolled at a postsecondary academic institution; high school students and rising college freshman are not eligible to apply.

To apply, please send your résumé to Kaylie Corallo at events@phillymag.com. Read more at [http://www.phillymag.com/careers/#BqHj8uAdEfLMA8pw.99](http://www.phillymag.com/careers/#BqHj8uAdEfLMA8pw.99)

**Philadelphia**

**Philadelphia Magazine Editorial Internship Program**
Philadelphia magazine offers editorial internship opportunities for undergraduate college students. Our interns receive intensive training in both print and digital media. Typical duties include researching and fact-checking articles, transcribing interviews, reporting articles for both the website and magazine, resizing photos and creating slideshows, updating online content, writing event listings, and posting content to social media. Interns have daily interaction with our editorial staff and the many facets of the publishing industry.

The Office of Career Services recommends that student resumes and cover letters are reviewed by our team before submission to internships opportunities. For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall.
We request a minimum of 20 hours per week over three days in the office during spring and fall internships and 30 hours per week over four days during summer internships. Internships are unpaid and must be used to receive academic credit. Interns must be enrolled at a postsecondary academic institution; high school students and rising college freshman are not eligible to apply.

Please fill out the following form and email PDFs of your résumé and at least one published clip, with your name as the subject line, to internships@phillymag.com. No Word documents or phone calls, please.

Applications for fall will be accepted until July 15th. Read more at http://www.phillymag.com/careers/#BqHj8uAdEfLMAM8pw.99

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**Human Resources Internship**  
Department: Human Resources  
Reports to: Human Resources Coordinator  
Status: Unpaid internship  
Summary:  
The Human Resources Intern is responsible for assisting in all aspects of the Human Resources function at Kimmel Center, Inc. which includes posting new job descriptions, coordinating interviews and performing reference checks.  

**Essential Functions:**  
- Assist in recruiting by updating and posting job descriptions on career websites.  
- Coordinate interviews and update Interviewer’s calendar in Microsoft Outlook.  
- Facilitate the internship program.  
- Perform reference checks.  
- Assist with Benefits Administration.  
- Maintain Human Resources files.  
- Office administration.  
- Provide administrative support for Human Resources projects as needed.  

**Minimum Qualifications:**  
- Proficient in Microsoft Office, including Excel, Word and PowerPoint.  
- Excellent interpersonal skills.  
- Ability to prioritize multiple projects.  
- Effective time management skills.  
- Excellent communication skills.  
- Ability to handle information in a confidential, objective and professional manner.  

To apply for this position, send your cover letter and resume to Kimmel Center Human Resources:

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http://www.desu.edu/career-services/hire-hornet  
follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall.
Marketing and Public Relations

Reports to: Marketing Assistant(s)

The Marketing intern will work closely with the Marketing department staff to devise and implement advertising, marketing, community relations, promotions, and audience development initiatives as they relate to the Kimmel Center Presents and Broadway Series seasons.

Responsibilities include:

- Research promotional and marketing opportunities for select Kimmel Center Presents and Broadway Series performances.
- Maintain database of community partners and audiences.
- Assist Marketing department with grassroots marketing campaigns.
- Manage department archives and records.
- Assist with market research, audience analysis, and ticketing analysis.
- Assist with community outreach and charitable donation requests.
- Perform other duties as required by Marketing Assistant(s).

Minimum Qualifications:

- Intermediate proficiency in MS Office, especially Excel.
- Excellent communication skills.
- Extremely detail oriented team player with the ability to multitask.
- Strong organizational skills.

This is an unpaid internship opportunity.

To apply for this position, send your resume to Kimmel Center Human Resources:
Kimmel Center, Inc.
Human Resources
1500 Walnut Street, 17th Floor
Philadelphia, PA 19102
fax: 215-790-5801
email: careers@kimmelcenter.org

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The Federal Reserve Bank of Philadelphia is seeking a junior, senior or recent graduate (within one calendar year) majoring in Media or Communications for a summer internship in the Public Affairs Department.

The intern will support the media relations representatives with their responsibilities, including creating content for the Bank’s social media platforms, drafting press releases, and communicating with reporters.

**Website** [www.philadelphiafed.org](http://www.philadelphiafed.org)
Headquarters Philadelphia, PA
Size 501 to 1000 employees
Founded 1914
Type Company - Private
Industry Finance
Revenue $50 to $100 million (USD) per year

One of 12 regional banks in the Federal Reserve System, the Federal Reserve Bank of Philadelphia oversees system member banks and bank holding companies in eastern and central Pennsylvania, southern New Jersey, and Delaware. It conducts examinations and investigations of member institutions, distributes money, issues savings bonds and Treasury securities, and assists the Fed in setting monetary policy. The bank also processes checks and acts as a clearinghouse for payments between banks in its region. Federal Reserve Banks are not-for-profit and return most of their income (primarily earned from investments in US government and federal agency securities) to the US Treasury.

A Phillies Baseball Academy Coach is responsible for the supervision of campers, baseball-specific skill instruction, providing a safe, fun camp environment, and serving as a positive role model for campers.

**Position Objective/Purpose:**
We are seeking motivated team members who believe deeply in the organization’s mission and who display a record of achievement in effective supervision & management of youth as it pertains to this position. Candidates must be capable of teaching the fundamentals of baseball, building positive relationships and ensuring the safety and well-being of people of all ages.

**Position Scope Factors:**
- Multiple locations in the following states; Pennsylvania, New Jersey, Delaware
- Traveled required every week
- Softball instruction offered at some site locations (not required of all coaches)

**Essential Job Responsibilities:**

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1. Group supervision of campers with attention to: behavior and group management, health, safety, security, and personal and skill development
2. Promote and actively participate in all camper activities
3. Work effectively with other coaches and collaborate on various responsibilities
4. Knowledge of basic rules and regulations of youth baseball
5. Other responsibilities as assigned
6. Teach age-appropriate baseball skills and techniques in a progressive sequence to boys and girls ages 6 - 14
7. Coach, manage, umpire or assist with all camp programs
8. Complete assigned paperwork
9. Serve as a positive role model to campers
10. Follow the PBA Code and maintain the PBA Look at all times
11. Exhibit ESF Core Values at all times and to adhere to all company policies
12. Have fun

Position Competencies for Success:
1. Understand and support the mission of the organization
2. The ability to work effectively with others in all levels of the organization in a professional manner
3. Excellent judgment, ability to identify problems and work quickly to find solutions
4. Positive attitude
5. Commitment to the growth and development of youth
6. Patient, caring and creative
7. Commitment to producing consistent, high-quality work
8. Flexible, adaptive and a Team player
9. Desire to make a difference in the life of a child

Experience Requirements:
1. Previous experience working with children, examples include but are not limited to; babysitting, academic/athletic tutoring, camp counselor, youth volunteer, classroom assistant, religious education teacher
2. Previous experience playing baseball (high school-level minimum)(college-level preferred)
3. Youth baseball coaching experience (preferred)
4. Previous baseball camp coach experience (preferred)

Working Conditions and Physical Requirements:
1. Ability to push/pull, lift and carry a minimum of 35lbs
2. Endurance to work outside and on your feet for 6-8 hours per day
3. Ability to respond to emergency situations which may require running (up to 1 mile in some cases) and climbing stairs.
4. Good physical condition which enables candidate to execute all responsibilities associated with this position

Positions Available:

An Eagles Football Academy Coach is responsible for the supervision of campers, football-specific skill instruction, providing a safe, fun camp environment, and serving as a positive role model for campers.

Position Objective/Purpose:

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We are seeking motivated team members who believe deeply in the organization’s mission and who display a record of achievement in effective supervision & management of youth as it pertains to this position. Candidates must be capable of teaching the fundamentals of football, building positive relationships and ensuring the safety and well-being of people of all ages.

**Position Scope Factors:**
- Locations in the following states; Pennsylvania, New Jersey, Delaware
- Travel required every week

**Essential Job Responsibilities:**
1. Group supervision of campers with attention to: behavior and group management, health, safety, security, and personal and skill development
2. Promote and actively participate in all camper activities
3. Work effectively with other coaches and collaborate on various responsibilities
4. Knowledge of basic rules and regulations of youth football
5. Other responsibilities as assigned
6. Teach age-appropriate football skills and techniques in a progressive sequence to boys and girls ages 6 - 14
7. Coach, manage, referee or assist with all camp programs
8. Complete assigned paperwork
9. Serve as a positive role model to campers
10. Follow the EFA Code and maintain the EFA Look at all times
11. Exhibit ESF Core Values at all times and to adhere to all company policies
12. Have fun

**Position Competencies for Success:**
1. Understand and support the mission of the organization
2. The ability to work effectively with others in all levels of the organization in a professional manner
3. Excellent judgment, ability to identify problems and work quickly to find solutions
4. Positive attitude
5. Commitment to the growth and development of youth
6. Patient, caring and creative
7. Commitment to producing consistent, high-quality work
8. Flexible, adaptive and a Team player
9. Desire to make a difference in the life of a child

**Experience Requirements:**
1. Previous experience working with children, examples include but are not limited to; babysitting, academic/athletic tutoring, camp counselor, youth volunteer, classroom assistant, religious education teacher
2. Previous experience playing football (high school-level minimum)(college-level preferred)
3. Youth football coaching experience (preferred)
4. Previous football camp coach experience (preferred)

**Working Conditions and Physical Requirements:**
1. Ability to push/pull, lift and carry a minimum of 35lbs

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2. Endurance to work outside and on your feet for 6-8 hours per day
3. Ability to respond to emergency situations which may require running (up to 1 mile in some cases) and climbing stairs.
4. Good physical condition which enables candidate to execute all responsibilities associated with this position


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**Description:**
While Aramark Campus Recruiting welcomes all applications at this time, please be aware that active recruiting and interviewing for our summer 2016 Internships will not begin until January 2016.

Aramark's Internship Program, targets college sophomores, juniors and seniors who have at least 1 summer available to work full-time prior to graduating. This program is specifically designed to help students expand their experience and understanding of Aramark's operations and businesses and leadership in preparation for our full time Accelerate to Leadership Program upon graduation. The Internship Program equips students with the tools and exposures that will assist them in successfully navigating the many diverse areas of business at Aramark. Interns will be given the opportunity to enrich and nourish lives in the communities we serve through hands-on meaningful management experiences!

**Available Positions:**

**Operational Roles in Food & Beverage and Facility Management**

**Functional Roles in Accounting/Finance, IT, Human Resources, Sales**

**Position Responsibilities (will vary based on your role in the program):**

Participate in the management of the day to day operations of a client account in either food or facilities services or a combination of services
• Leadership/supervisory responsibility of hourly associates
• Oversight of safety and sanitation as well as client/customer satisfaction
• Adherence and oversight of contract requirements
• Exposure to management functions such as scheduling employees, managing labor/food costs, inventory, ordering, and oversight of various projects
• Assisting with recruitment of supervisors and associates as well as involvement in disciplinary/coaching conversations
• Completion of milestones and experiences as outlined in your program learning plan

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Qualifications:
• Must be enrolled in a 4 year bachelor’s program at an accredited college/university. hospitality, business, management, marketing, human resources, IT, accounting/finance majors preferred
• Available to work 40 hours per week for a minimum of 10 weeks during the summer, beginning no later than June 1st.
• Previous supervisory or leadership experience preferred
• Strong organizational, time management and leadership skills are required
• The ability to communicate effectively with clients, client's customers, and support staff
• The ability to respond effectively to changing demands
• Experience with and knowledge of all Microsoft Office applications
• P&L accountability and/or contract managed service experience is desirable
• Flexibility for location or event-based hours, which may include nights and weekends

To apply:
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**PROGRAM OVERVIEW**

The NFL FILMS Internship Program is a paid opportunity. Participants in the program have the chance to experience one of the most unique learning environments in the television and film industries. Our award-winning staff is willing to assist and mentor those individuals with a serious desire to further their studies and achieve their career goals. Incorporated into the internship program are seminars that cover topics such as navigating the unique employment landscape in this industry, the importance of networking, freelancing, and Q & A sessions with executives and former interns. Additionally, we provide time to observe and experience all phases of our operations in film and video production as well as the opportunity to work on one's own project to upgrade his or her skills and demo reel.

There are several departments within NFL FILMS that offer internship opportunities. A description of each department can be found below. Based on an applicant's stated interest, course of study and experience; we will assign an intern to spend the majority of their time in one of these departments: Audio, Producers, Camera, Footage Licensing, Talent Relations, and Project Management.

*We do not offer internships in the areas of business, sport management, marketing, advertising, or public relations. Should you have interest in those areas, please reach out to the NFL Headquarters in New York City regarding their internship program*

**ACCEPTANCE**

NFL FILMS is currently accepting applications for the fall 2016 internship program (August 15, 2016 -- February 10, 2017). Internships are limited to a period of no more than 6 months. Applicants must be available at least three full-days a week and acceptance is contingent upon the outcome of a standard background investigation. The program is designed as an educational experience for qualified individuals. Priority for acceptance is given to college students in their junior or senior year and receiving academic credit. This internship is open to college students and recent graduates only.

**IMPORTANT**

**YOUR APPLICATION WILL NOT BE REVIEWED IF IT DOES NOT CONTAIN BOTH A COVER LETTER & RESUME**

**SCHEDULE OF APPLICATION PROCESS**

Application deadline:
Interviews held: May/June 2016 (estimated)
Offers made: July 2016 (estimated)
Start Date: Monday, August 15, 2016
End Date: Friday, February 10, 2017

Applications must be submitted by Friday, May 13th (11:59pm). NO EXCEPTIONS WILL BE MADE.
To apply for internship

CBS TELEVISION STATIONS

Ref#: 24560
CBS Business Unit: CBS Television Stations
Job Type: Paid Intern
Job Schedule: Part-Time
Job Location: Philadelphia, PA, US

CBS-3/CW PHILLY 57 INTERNSHIP PROGRAM

General Information
CBS’s Internship Program in Philadelphia is designed to provide meaningful educational and field experience for students pursuing careers in television broadcasting and related fields. Our internships will expose you to industry professionals and promote both your personal and career development. We put a premium on personal integrity, teamwork, problem solving, a strong work ethic, accountability and winning. Being selected to join our winning team means you share our core values and stand with others who are passionate, honest, engaged, accountable, and competitive.

Internships are approximately 10 weeks in duration and 16 hours per week. Interns are accepted for the spring, summer, and fall semesters and are paid an hourly rate of $7.75. Transportation costs (except those incurred while traveling for business purposes requested by CBS), meals, and any other financial obligations, are the sole responsibility of the individual intern. Interns are expected to conduct themselves and dress appropriately for the business world.

Departments Available For Internships

Creative Services Department: Assists in the overall promotion of CBS-3/CW Philly. The intern will assist the promotion writers and producers in the creation and development of advertising, promotional, and public service announcement material. Assist with promotional casting call events and field shoots. Strong creative writing skills preferred for this position.

News Department: The intern will learn how a news department operates and provides news coverage of the Philadelphia region. The intern may be assigned to a variety of areas such as news, sports, consumer unit, the assignment desk, or the tape library. Interns will have the opportunity to observe work in the field alongside reporters and photographers.

Public Relations Department: Assists with the station’s public relations and public service activities including writing press releases and other publicity materials, assisting in the production and scheduling of public service announcements, and planning special events and other community outreach programs.

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Sales Department: The intern will learn about selling local television advertising time, as well as creating special sales projects, understanding ratings trends for specific sales proposals, and creating presentations for obtaining new business accounts.

Qualifications:

Requirements

- Must be at least (18) eighteen years of age.
- Online resume and cover letter expressing specific department assignment interest.
- CBS online Internship application.
- Currently attending an accredited college and have achieved junior or senior status.
- Students must be in satisfactory academic standing with a minimum grade point average of 3.0. Verification letter from college required. Academic credit not required.
- Able to meet the minimum time commitment for the internship program (minimum 10 weeks in duration and 16 hours per week)
- Good computer skills, excellent written skills and verbal communication abilities.
- MS office suite proficiency.
- If accepted into our program, you will need to present eligibility to work in the U.S. based on the Department of Homeland Security’s I-9 form (examples include driver’s license and social security card, College ID and birth certificate, or a US Passport).
- We do not have opportunities for high school students or volunteers.
As the largest voluntary health organization, the American Cancer Society is passionately committed to saving lives from cancer. We are working to create a world with less cancer and more birthdays – a world where cancer never steals another year from anyone’s life. The ACS combines relentless passion with the wisdom of nearly a century of experience to make this vision a reality, and they get results. The ACS saves lives by helping people stay well, helping people get well, by finding cures, and fighting back. Thanks in part to this work; nearly 12 million cancer survivors and countless others who have avoided the disease will celebrate a birthday this year.

**Position Requirements**

**All Interns Must meet the following requirements:**

- Full-time student, if you are an undergraduate student you have completed your freshman year of college;
- Have a minimum of a B average (cumulative 3.0 on 4.0 scales);
- Plan to continue their education in the following term/semester

Note: an internship assignment may coincide with the student’s last term/trimester, but student must disengage upon graduation.

The following information must be submitted upon application:

- Resume
- Two references from academic/professional sources addressing the student’s credentials based on the internship’s skill requirements
- Recent transcript attesting to their GPA and standing as a full-time student
- Unpaid interns must also provide documentation of the participation in a bona-fide college intern program under which their ACS internship either qualifies them to receive course credit OR fulfills a graduation/coursework requirement.

**To Apply:** [https://careers.peopleclick.com/careerscp/client_acs/external/registration.do](https://careers.peopleclick.com/careerscp/client_acs/external/registration.do)

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**Internship Offerings**

The Center for Forensic Science Research & Education offers internships at its location in Willow Grove, PA. The internship program is designed to provide students and recent graduates with an opportunity to receive hands-on learning by performing mock casework and validation studies. This includes experience working under chain of custody, data analysis, report writing and testimony. This internship helps develop the laboratory, management and communication skills needed to prepare students for a career in forensic science.

Internship opportunities are available in three subject areas:

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Forensic Biology
The biology internship allows students to analyze cases involving both serological and nuclear DNA testing. Cases typically involve homicide, sexual assault, breaking and entering and kinship analysis, exposing students to the variety of cases they would be faced with in an actual forensic biology case-working laboratory.

Forensic Chemistry
The forensic chemistry internship involves casework requiring the testing of seized materials for the identification of controlled pills, powders and plant materials. The analysis of accelerants and explosive residues associated with arson and post-blast investigations are also performed.

Forensic Toxicology
The toxicology internship immerses students in multiple areas of toxicology including postmortem forensic toxicology, human performance toxicology and workplace drug testing. Postmortem forensic toxicology involves the use of state-of-the-art analytical techniques to identify and quantify the presence of drugs and chemicals in biological samples collected during autopsy to help establish causation of death. Human performance toxicology involves determining the effects of drugs and alcohol on human behavior as related to criminal investigations including impaired driving, vehicular homicide and drug-facilitated sexual assault. Workplace drug testing establishes compliance with regulations for drug testing individuals employed in safety sensitive industries.

Eligibility
A candidate must be currently enrolled in an undergraduate or graduate degree program or have graduated from a natural or forensic science degree program within 12 months of beginning the internship.

General Information
Interns are expected to work between 20 and 40 hours a week during the internship period. Internships are offered at various times throughout the year. Interns may receive academic credit subject to developing an agreement between the Center and the intern’s college or university. All interns are subject to applicable Center employee rules, including those regarding Laboratory Safety.

Application Procedures
Candidates must complete an application form and submit it with their school transcripts, cover letter, CV and references. All application items must be submitted as a complete package. Incomplete applications will not be reviewed.

Summer 2016 program (June 13th to August 19th): applications must be received by April 15, 2016
To apply:
https://www.forensicscienceeducation.org/forensic-education/internship-offerings/internship-form/

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**Warner Music Group**
**Evergreen - Summer 2016 - New York Intern**

USA - New York - 1633 Broadway  
Evergreen - Summer 2016 - New York Intern  
Job Description:  
Our Commitment to Excellence  
An internship with Warner Music Group provides students with the opportunity to obtain real world experience at one of the top music companies in the industry. Our internships provide on-the-job training by allowing interns to shadow industry professionals in a variety of departments. Every intern is assigned a special project that will assist them in increasing their understanding of how each department operates. Warner Music Group values its interns; as such we have developed an Intern Bill of Rights which is presented to both interns and supervisors to ensure a mutually rewarding experience.

Professional Development  
All WMG internships are for academic credit. In addition to providing industry experience, we ensure that our interns get the most out of their internship with our organization. Intern events are conducted every semester providing interns with an opportunity to socialize and network with their fellow interns, interact with executives from the company, and attend a resume writing workshop.

To qualify for an internship with Warner Music Group you must:  
Be currently enrolled at an accredited US college/university and receive academic credit for your internship (A LETTER OF PROOF MUST BE SUBMITTED).

- Make a commitment of at least 15 hours per week (maximum 30 hours per week)  
- Be at least 18 years old

Amy Balraj  
Address: 1633 Broadway  
New York, NY 10019  
Phone: 2122754768  
Apply online completion of a background check  

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2016 Summer Internship - Sports & Games - Local Digital Media
Ref#: 24209
CBS Business Unit: CBS Local Digital Media
Job Type: Paid Intern
Job Schedule: Full-Time
Job Location: New York, NY, US

About Us:
Combining the assets of CBS’s owned and operated television and radio stations, CBS Local Digital Media brings together the most trusted brands in media offering visitors a truly “local” experience. Two dozen major market specific portals, music and lifestyle websites, apps and local commerce platforms take an active role in reaching over 50 million unique monthly consumers with extensive coverage of news, traffic, weather, sports and entertainment headlines, as well as CBS Local Offers, Best of Guides, and business directories.

Live audio streams and a library of on-demand video from all CBS local market stations are available allowing consumers to experience award-winning original content whether at home, the office or on the go.

Description:
The Sports/Games intern will support the team with editorial/production needs. Support for day to day editorial operations, including writing, managing content, creating photo galleries, editing/building features in WordPress VIP tool, compiling stats and handling general day to day responsibilities.

Qualifications:
- Prior experience in a professional environment.
- Able to multitask, hard working
- Excellent written and verbal communication skills
- Strong organizational and time management skills
- Must work well in a team environment, be self-motivated and pay strict attention to detail
- Social media experience is a plus
- Prior online writing experience (samples may be requested)
- Ability to edit publications
- Attendance/punctuality is a must.

To apply: https://cbs.avature.net/cbsradiocareers/Login?prejobId=4466&source=Indeed

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**HUMAN RESOURCES INTERN**

Assist in the coordination of onsite and offsite training events. Assist in the creation of video and slide-based training material as well as edit and publish materials to the Learning Management System (LMS). The successful candidate will work with the training department to create materials as needed as projects are implemented. The candidate will coordinate with instructors, technical experts, and administrative staff to perform duties such as course design, editing, production and documentation.

$15.00/Hour, Paid Internship, Bel Air, Maryland 21015, Apply by: 04/30/2016

**Job Requirements**

Educational Leadership; Management -General Management; Management -Human Resource Management

Human Resource Management; Organizational Development; Training and Development

1. Rising Senior or Junior or Graduate student majoring in Business, Human Resource Management, or other related program.
2. Excellent written and oral communication skills.
3. Strong understanding of the Microsoft Office Suite, Graphic/Web design skills are preferred.
4. Strong problem solving skills and the ability to independently research potential solutions.
5. The individual must be an independent, motivated, self-starter, who is able to ask for assistance when needed.
6. Video/audio editing experience is preferred, but not required.

**To apply**: MidAtlantic Farm Credit

http://mafc.com

MidAtlantic Farm Credit makes farm and country home loans, loans for equipment and buildings, land loans, construction loans, improvement loans and production/operating loans. We're one of the largest ag lenders on the East Coast with over $2 billion in loans outstanding to more than 10,500 members. We have 18 offices, serving the Eastern Shore of Maryland and Virginia, Eastern Pennsylvania, Delaware, North-Central Maryland, North-Eastern West Virginia, and North-Western Virginia.

**Contact Information**

Cheryl Steinbacher, 45 Aileron Court  
Westminster, MD 21157, Phone 410 848-1033, Fax 410 848-2110, Email: csteinbacher@mafc.com

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SALES/LENDING SUMMER INTERN

Assist loan officers in preparing for making sales calls to prospects, customers, and centers of influence. Work with loan officers to prepare loan packages. Partner with loan officers to visit customers. Job Location is Salisbury, Denton or Georgetown, Maryland.

$15.00/Hour, Paid Internship, Salisbury, Maryland 21804, 04/30/2016

Agriculture -Agri-Business; Agriculture -General Agriculture; Business Administration -Finance
Agriculture; Finance/Financial Management Services; Sales

1. Rising Senior or Junior or Graduate student majoring in Ag Business, Business Administration, or other related program.
2. Excellent written and oral communication skills.
3. Must have reliable transportation to travel to and from various offices.
4. Ability to work a full-time schedule for the entirety of the approximately 12-week program beginning on or close to June 1.

Company Information
To Apply MidAtlantic Farm Credit
http://mafc.com

Contact Information
Cheryl Steinbacher, Address: 45 Aileron Court
Westminster, MD 21157, Phone: 410 848-1033, Fax: 410 848-2110, Email: csteinbacher@mafc.com

DCCC INTERNSHIP PROGRAM -- A ROAD TO YOUR FUTURE IN POLITICS!

The DCCC Internship Program is designed to give people substantial exposure to practical, campaign-style politics on a national level.

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The Democratic Congressional Campaign Committee (DCCC) is the official national Democratic campaign committee charged with electing Democrats to the U. S. House of Representatives. The DCCC recruits Democratic candidates and supports Democratic campaigns – both challengers and Democratic incumbent Members – with a variety of services including field operations, fundraising support, communications assistance, research support and management consulting. In addition, the DCCC’s Independent Expenditure supports these campaigns with television, radio and other voter contact efforts. The DCCC is supported by the contributions of individuals and organizations, along with Democratic Members, from throughout the country. We look for talented and hard-working campaign professionals who are committed to electing more Democrats and taking back the House majority.

What are the benefits of the DCCC internship program?
an unprecedented opportunity to work day to day with top political operatives in the country who are passionate about winning back the house
receive firsthand experience with how professional campaigns are run and how they function
the opportunity to network with leaders in the field
the DCCC internship program will be offered on three different schedules:
Summer Session: Late May-Mid August
To Apply: http://dccc.theresumator.com/apply/GEaga8/DCCC-Internships

SUMMER 2016 CAMPS FACILITY MANAGEMENT ASSISTANT - Philadelphia 76ers (Philadelphia, PA)

Base Salary: Small stipend
Total Compensation: Small stipend + room & board

Purpose/Intent
The purpose of this internship is to give the intern valuable experience on running, maintaining and executing strategies to successfully run an overnight sports camp. This internship is intended to expose the intern to what goes into a basketball camp aside from the playing and coaching aspects. Upon completion of this internship, the intern should be able to know and understand all the planning and management aspects of an elite Sports Camp.

GENERAL REQUIREMENTS:
Open to COLLEGE STUDENTS ONLY: Juniors, Seniors, and Graduate Students.
• Must be seeking an position for class credit as a prescribed part of curriculum (students will be required to submit documentation from their school).
• Nights and/or weekends may be required depending on the program; flexibility to participate a
• Must demonstrate professionalism, a customer-first attitude, enthusiasm, and strong verbal and written communication skills, in addition to the requirements for the position.
• A stipend will be paid at the end of the program. Housing & meals during the five (5) week program are

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Camps/Youth Programs Facility Management

OVERVIEW:
The purpose of this program is to give the student experience on running, maintaining and executing strategies to successfully manage a summer camp. This program will also expose the student to what goes into the successful planning and execution of an NBA business (aside from the playing and coaching aspects).

DUTIES
Work with Dining Hall Director on meal times & supervision schedule.
Organize deliveries from A4, DC Sports, Staples and Walmart.
Work with VFMAC regarding water fountains and outside hydration stations.
Work with admin staff on office and daily intern schedule.

- Assist in all aspects of registration and camper & staff orientation.
- Assist with awards ceremony on Friday morning.
- Assist in developing daily speaker schedules for pro coaches and players.
- Assist program director with greeting and transporting guest speakers.
- Coordinate playoff officiating schedule with Program Director.
- Update & maintain staff contact list during each session.
- Assist canteen supervisor and keep a weekly inventory of candy and ice cream (concessions).
- Report to Director daily on any problems w/VFMAC facilities or equipment.
- Coordinate w/ Program Director weekend trips for campers and staff to the movies, Dorney Park, and practice facility.
- Assist Admin Asst. with bus/airport/limo schedule for camper transportation
- Assist Director with camper photo package and distribution of camp uniforms
- Develop a rotating schedule for the canteen, information tents and activities schedule so that we have support staff on a hourly basis.
- Assist Admin Staff on daily facilities walk thru and camper inspection.
- Assist with any additional duties as assigned by the Director.
- Assist with morning wakeup call and camper supervision in rec center, Movie Theater, indoor and outdoor pool, paintball and weekend trips.
To Apply: http://nbateamjobs.teamworkonline.com/teamwork/jobs/apply.cfm?jobid=93622

Job Title: PATHWAYS SUMMER INTERNSHIP PROGRAM (STUDENT TRAINEE)

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(Administrative/Support Positions)

**Agency:** Consumer Product Safety Commission

**Job Announcement Number:** CPSC-2016-0003

**SALARY RANGE:**
$28,078.00 to $56,790.00 / Per Year

**OPEN PERIOD:**
Friday, March 18, 2016 to Monday, March 28, 2016

**SERIES & GRADE:**
GS-0099-03/07

**POSITION INFORMATION:**
Full-time - Pathways Internship Program - Temporary

**DUTY LOCATIONS:**
MANY vacancies - Bethesda, MD  [View Map]

**WHO MAY APPLY?**
Open to ALL UNITED STATES CITIZENS. This position is part of the Pathways Program and is open to current students who are enrolled or accepted for enrollment in a qualifying educational institution and enrolled at least half-time. Additional information can be found at: [https://help.usajobs.gov/index.php/Pathways_FAQs](https://help.usajobs.gov/index.php/Pathways_FAQs)

**SECURITY CLEARANCE:**
Public Trust - Background Investigation

**JOB SUMMARY:**

**Join the team!** The CPSC is seeking student interns for the summer under the Pathways Summer Internship Program. These appointments are for 90 days or less. Internships are provided for students with a desire to work in the consumer product safety field and/or public sector and assignments are designed to complement the intern’s educational pursuits while meeting the expressed needs of the agency and individual CPSC organizations.

Positions are available in the following offices:
- Office of Compliance
- Office of Communications
- Office of Information and Technology Services
- Office of Financial Management, Planning, & Evaluation
- Office of International Programs
- Office of Facilities Services
- Office of Legislative Affairs
- Office of Hazard Identification and Reduction

You will gain valuable professional, administrative, and/or technical on-the-job training and experience with the opportunity to explore future career possibilities with the CPSC. You will perform support work in connection with the assignments and projects of the office to which you are assigned.

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Ideal candidates for these internships are individuals pursuing undergraduate or graduate degree programs in the following occupational series:

- GS-0399 General Administrative Support
- GS-0399 Program Analysis
- GS-0499 Biological Sciences
- GS-0599 Accounting
- GS-1099 Information and Communications
- GS-1599 Statistician
- GS-1899 Compliance
- GS-2299 Information Technology
- GS-1599 Statistician

Candidates will be considered on the basis of the applicability of their education to specific CPSC assignments

**Job Announcement Number:** CPSC-2016-0003

To Apply: [https://www.usajobs.gov/GetJob/ViewDetails/433063400/](https://www.usajobs.gov/GetJob/ViewDetails/433063400/)

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**ORIOLES INTERNSHIP PROGRAM**

**OVERVIEW**

The Orioles internship program is intended to provide valuable and practical educational experiences for the student. This experience is gained by watching and performing tasks while under the close supervision of an Internship Mentor. All internships are unpaid and must count toward academic credit. In addition, the student is not entitled to a job with the Orioles at the conclusion of the internship.

**REQUIREMENTS**

Students seeking an internship should meet the following criteria:

- Current student in a college/university with at least 2.75 overall GPA and a 3.0 major GPA, with a declared major.
- Ideal candidates should have excellent communication, computer, and organizational skills.
- Must have a fan-friendly attitude.
- During the off-season, interns should be available Monday through Friday, from 9-5.
- During the season, interns will follow the schedule set by the department and baseball schedule. This may include working days, evenings, weekends, and holidays.

**HOW TO APPLY:** Interested students can apply by sending their resumes along with a cover letter via mail, fax, or e-mail to:

**Baltimore Orioles Human Resources**
333 West Camden Street
Baltimore, MD 21201, (FAX) 410-547-6273

resumes@orioles.com

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Included in the cover letter should be area of interest and dates of availability. For planning needs, Fall term is September - December; Spring term is February - May; Summer term is June - August. Due to the high volume of resumes we receive we regret that we will only be able to respond to those students in whom we have an interest.

WE ARE CURRENTLY SEEKING INTERNS FOR THE FOLLOWING POSITIONS:

**Orioles Alumni** - (Fall Term, Spring Term, Summer Term)
The internship is designed to provide the student with experience in archival research as well as event management. The intern will assist the department staff with daily tasks in two primary areas: (1) team archives -- researching, identifying and cataloging team and player files and photographs; and (2) Orioles Alumni program -- assisting with pre-game, in-game and community functions involving former players, as well as database management. The intern should have experience with Word and Excel programs, and be comfortable both working alone on projects as well as with Orioles sponsors and clients in the social setting of the ballpark. Some nights and weekends are required. Available for spring, summer or fall semesters.

**Corporate Sales and Sponsorship** - (Fall Term, Spring Term, Summer Term)
The intern will be exposed to contracts and proposals for sponsorship accounts. Providing fulfillment duties for existing accounts and creating new proposals are just two of the many experiences the intern will learn. The intern may also assist with promotions and game day events related to servicing of sponsor contracts. Under the direction of the Internship Mentor, the intern will also perform research and work on special assignments as needed.

**Ballpark Operations** - (Fall Term, Spring Term, Summer Term)
This intern will experience and learn skills related to venue management. They will actively learn by helping to oversee a staff of approximately 200 event staff employees. The intern will also, under the direction of the Internship Mentor, be introduced to the maintenance aspect of venue management. This may include assisting the department by maintaining a variety of reports/logs that pertain to the safe and efficient operation of the ballpark.

**Public Relations** - (Fall Term, Spring Term, Summer Term)
The intern will learn and develop skills in effectively dealing with the media and public by working in the public relations office. Research and statistical skills will be honed in this internship opportunity. Prior experience with a sports team or college sports information office is preferred, but not required. The applicant must be willing to work nights and weekends during the season.

**REQUIREMENTS**
The internship will be three days a week including some weekends
Must be focused on television/video production as a career
Must have a passion for video production and baseball
Completed classes that focus on camera work and editing using Final Cut/Adobe Premier
Must be able to successfully work in a team environment as well as complete various individual projects
Must be flexible and willing to work long hours
Ability to handle multiple projects simultaneously and work in a fast paced environment

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Knowledge in graphics such as Illustrator, Photo Shop and After Effects is preferred but not required.
The Baltimore Orioles Productions Internship is a non-paid position and not eligible for benefits, but is eligible for college credit. The Baltimore Orioles do not guarantee a position within the organization after completion of this internship.

SIEMENS

STUDENT INTERN/CO-OP

Division Healthcare (HC)
Job Type Internship
Business Unit Diagnostics
Job Time Full-Time
Functional Area EHS - Environmental, Health & Safety
Experience Level Entry Level
Req ID 152675
Required Education High School Diploma
Location DE - Newark

DIVISION DESCRIPTION
Siemens is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years. As a global technology company, Siemens is rigorously leveraging the advantages that this setup provides. To tap business opportunities in both new and established markets, the Company is organized in nine Divisions: Power and Gas, Wind Power and Renewables, Energy Management, Building Technologies, Mobility, Digital Factory, Process Industries and Drives, Healthcare and Financial Services.

The Siemens Healthcare Division develops innovations that support better patient outcomes with greater efficiencies, giving providers the confidence they need to meet the clinical, operational and financial challenges of a changing healthcare landscape. As a global leader in medical imaging, laboratory diagnostics, and healthcare information technology, we have a keen understanding of the entire patient care continuum—from prevention and early detection to diagnosis and treatment.

For more information, please visit: http://www.usa.siemens.com/healthcare

JOB DESCRIPTION, POSITION OVERVIEW
Siemens Healthcare Diagnostics is seeking a highly motivated EHS Intern for its Glasgow, Delaware site. Candidates should have a primary focus in the environmental, health and safety field with some knowledge of safety and environmental regulations. The intern will report to the EHS manager of the site. He/She will be mentored by EHS professionals and be assigned projects to improve the sites EHS Management System. Good communications skills and proficiency in Microsoft applications is a must.

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RESPONSIBILITIES
The EHS intern will be performing the following responsibilities at the Glasgow Delaware Healthcare Diagnostics Site:

- Work with engineering and manufacturing team to identify risks in production equipment and participate in machine guarding risk assessments.
- Improve environmental management system used to track refrigerant usage, leak rates, and identify replacements.
- Assist EHS Specialists to plan, organize and execute “Glasgow Site Clean-out Day” (Recycling initiative)
- Learn hazardous energy control regulations and participate in Lock-Out / Tag-Out observations with EHS specialists and engineering groups.
- Work with labs and office areas to identify waste reduction and energy saving projects, identifying short & long term goals.
- Assist EHS Specialists in delivering site-wide EHS trainings and communications.
- Assist lab and manufacturing areas to conduct and document a chemical inventory.
- Conduct fire extinguisher training and/or other required training for all employees.
- Assist with EHS Management System programs and processes.
- Assist Operations and Facilities groups with EHS related concerns.
- Perform other EHS duties as needed.

NORDSTROM CAREERS
Retail Management Internship Program – Christiana
Description
As a Retail Management Intern, you’ll play a dual role-part dedicated student, part fashion expert.
In this 8-9 week internship, you’ll Gain hands-on experience while spending the majority of the internship working on our sales floor and the rest of your time learning business and management skills in a variety of settings
Hone your selling skills on the sales floor by delivering amazing service to customers who have a passion for following the latest fashion trends
Share your knowledge and excitement about the latest in fashion, from traditional to trendy
Develop the skills to tell it like it is in the dressing room by giving honest feedback and guidance to customers on style and fit.
Help customers get the most bangs for their buck by offering and opening Nordstrom Rewards TM accounts for them

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Be an active part of your team by doing your part to keep the department "runway ready," which includes stocking, re-merchandising, display, price markdowns, merchandise transfers and light cleaning
Build relationships with customers who have a passion for fashion by attending to their individual shopping needs
Meet department, store and individual productivity goals

Rub elbows with some of our top performers and leaders at meet-and-greets, management meetings and training classes
Jumpstart your career and prepare you to move into an assistant department manager role. At Nordstrom we promote from within and those retail interns that successfully complete the program and show us that they have what it takes to be a leader will be eligible to apply for an assistant department manager position
Earn a competitive wage and a fabulous employee discount
You own this if you...
Are graduating from college in 2016 or 2017
Are eager to put your retail fashion career on the fast track to a management role
Can't wait to take on stylish goals
Build great relationships through stellar communication and follow-through
Can keep a calm head when dealing with customer concerns
Thrive in a fast-paced environment thanks to your ace organizational skills and ability to quickly learn new processes and procedures
Are able to quickly establish rapport with customers in order to drive sales
Have the flexibility to work additional and/or different hours based on changing needs of the business - including additional training and intern meetings
We offer a comprehensive benefits package that includes medical, vision and dental coverage, a fabulous merchandise discount, an employer-matched 401(k) plan and much more.
We are an equal opportunity employer committed to providing a diverse environment.

This job description is intended to describe the general nature of the work employees can expect within this particular job classification. It is certainly not a comprehensive inventory of all duties, responsibilities and qualifications required for this job. No visa sponsorship is available for this position. Nordstrom will consider qualified applicants with criminal histories in a manner consistent with all legal requirements

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To apply:
https://nordstrom.taleo.net/careersection/2/internships/moresearch.ftl?lang=en&radiusType=K&searchExpanded=true&radius=1&jobfield=74140020552

Summer Intern
Wilmington, DE, US
Employment Type: Full Time
Job Class 5A-AS

WSFS Bank is currently seeking College Students to participate in WSFS Bank's 2016 Summer Associate Internship Program. All internship opportunities are paid internships and consist of a full-time, 40-hr/wk. schedule. The majority of WSFS Bank’s available internship positions are in our Retail Banking Offices, where individuals will be responsible for providing customer service to our customers, handling cash and coin, and processing customers' transactions in a friendly, accurate and timely manner. Some internship in our Banking Offices are "Floating" positions which require individuals to travel to/from our various Banking Offices in an assigned region. The region is determined by county or geographic area, for instance, New Castle County, DE; Kent County, DE; Sussex County, DE; and our Pennsylvania Region (Currently Chester County and Delaware County Banking Offices). If you are hired into a Floating Summer Associate position, you will be paid a $100 monthly travel stipend in addition to your hourly rate in this position. Working every Saturday is required for the Retail positions. In addition to opportunities in our banking offices, there are opportunities in other non-retail/support/back-office departments and divisions within the Bank such as Operations, Commercial, Human Capital, Cash Connect, IT and others. The internships in our non-retail/support/back-office departments and other divisions of the Bank generally require that candidates are pursuing college studies toward a specific degree, such as HR, Finance, Accounting, IT, etc. Candidates must have specific knowledge and preferably, previous experience in a particular subject area and should be able to complete detailed, specialized work in this area. The hired candidate must be legally authorized to work in the United States without an employer-
sponsored petition for a visa, such as an H-1B visa. WSFS Bank does not intend to file any visa applications in connection with this opening.

Minimum Requirements that must be met in order to participate in the 2016 WSFS Summer Associate Internship Program are as follows:
• Must be at least 18 years of age.
• Must have completed a minimum of one full year of college by May 2016.
• Must have basic computer skills.
• Must have reliable transportation.
• Must have 6 months-1 year cash handling experience.*
• Must have prior face-to-face customer service experience.*
• Must understand and be able to travel to a variety of Bank Office locations*
• Must be able to work from May/June through August 19, 2016.
• Must be available for on-site recruiting session and interview with Human Capital Management at our Bank Center in Wilmington, DE.

Physical Demands:
The physical demands described below must be met by an Associate to successfully perform the essential functions of this job.
• Incumbent will be required to stand for intermittent periods of time.
• Incumbent may be required to sit for prolonged periods of time.
• Dexterity is mandatory as this job requires frequent use of hands and fingers.
• The incumbent will be required to walk, reach with hands and arms, push items overhead, occasionally climb or balance, stoop, kneel, crouch or crawl.
• The incumbent will also be required to talk, hear, see, read and write.
• This position requires regular lifting and moving of 10-25 lbs.
• Specific vision abilities required by this job include close vision, distance vision, depth perception and ability to adjust focus.

To Apply:
https://workforcenow.adp.com/jobs/apply/posting.html?client=wsfsbank&jobId=96128&source=IN
This position is at our Little Falls, (Wilmington), Delaware site, located midway between Baltimore and Philadelphia. There, we have 800 people inventing, designing, building and marketing products that dominate the market for chemical analysis. Our products are frequently behind the headlines in the news, from environmental regulations to new drug discoveries to Homeland Security. You’ll even see our instruments on television shows like "CSI".

The Gas Chromatograph (GC) manufacturing engineering team is looking to hire Software/Computer/Electrical Engineering Intern to help with a number of S/W projects. Programming skills required in some of the following languages: C-Family (C, C++, Java, and C #), Python, HTML, and Visual Basic.

• Production Test Assistance: Assist manufacturing and test engineer with development of GC Test software/software focusing on reduction of cycle times and yield improvement and help alleviate some of the daily production requests for test efficiency, low yield, and bug fixes.
• NPI test development and validation: Work with a international team of NPI engineers to develop, setup, validate and qualify the testers for new product in NPI phase.
• Automation support for engineering projects: Support the manufacturing engineer to design and setup automated tooling, measurement devices for engineering investigation and experimentation purposes.

Qualifications:

As this is an Intern position, the job candidate must be pursuing a Bachelors or Master's Degree in Software Engineering, Computer Engineering, Computer Science, or Electrical Engineering and have experience in the following areas:

• GPA requirements should be 3.0 or higher.
• Programming skills required in some of the following languages: C-Family (C#, C++, Java), HTML, Visual Basic, and Python.
• Ability to communicate needs, plans and achievements at all levels of a corporate organization.
• Demonstrated ability to set priorities and meet commitments.
• Ability to simultaneously participate in multiple issues as they arise in a manufacturing environment.
• Ability to work in a hands-on environment.
• Ability to take on new challenges and learn from the experience of coworkers.
• Experience scheduling and completing tasks on schedule.
• Project coordination and management skills.

To Apply:
https://www.agilent.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showLogin

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http://www.desu.edu/career-services/hire-hornet

We encourage all seniors to begin the job search and application process in the fall.
COMPANY OVERVIEW: 'stache media is a full service marketing agency specialized in music. 'stache media launched in 2009 as a stand-alone agency operating out of the NYC headquarters of RED Distribution, an award-winning division of Sony Music Entertainment. 'stache media provides services in advertising, influencer marketing, lifestyle marketing, online marketing & publicity, social media & consumer research, brand & partnership marketing, radio, video promotion and creative production. 'stache media has served a multitude of artists within the RED and Sony Music Entertainment fold.


RESPONSIBILITIES: Are you passionate about discovering new artists? Considering a career in the music industry? Looking for a hands-on internship experience? 'stache media is accepting applications nationwide to be an SLR; an internship position that focuses on music marketing. This remote internship is designed to be an interactive and educational experience for dedicated students. As an SLR, you will learn how to develop marketing plans tailored for your community using grassroots promotion.

RESPONSIBILITIES:
- Learn and participate in marketing campaigns to create awareness for artists
- Attend regularly scheduled conference calls to learn marketing techniques, trends, and the music industry
- Develop online marketing strategies through social media
- Attend and recap concert events
- Develop reports of marketing efforts

QUALIFICATIONS:
- Candidates must be currently enrolled in a college or university
- This is an unpaid internship. Candidates must be eligible to receive college credit for an internship
- Dedicate 12-18 hours a week to the internship
- Display strong written and verbal communication skills
- Possess excellent computer skills and strong organizational skills
- Ability to work well independently and remotely from supervisors
- Capable of staying organized and meeting deadlines
- Offer creative insight to projects, demonstrate ingenuity and an eagerness to learn
- Focused, hardworking, reliable, dedicated
- Outgoing personality
- Passion for music, marketing, communications, social media
- Prior street team or street marketing experience is a plus

More Information
Students can access the official application at: https://myredmusic.com/lifestyle/
To learn more, please visit: http://www.stachemedia.com/lifestyle
To officially apply for the internship, please visit: https://myredmusic.com/lifestyle/
We run our internship three times per year: fall, spring and summer semesters

Bailey McGinty
Manager, Lifestyle Marketing
917.421.7712 • bailey.mcginty@stachemedia.com

Catherine Rotella
Coordinator, Lifestyle Marketing
917.421.7666 • catherine.rotella@stachemedia.com

before submission to internships opportunities. For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall.
OFFICE OF CONGRESSMAN JOHN CARNEY

INTERN

Application Process

All intern applicants must submit a resume and cover letter to their desired office. Applicants should be undergraduate or graduate-level students, and preference will be given to Delawareans.

Intern Responsibilities

- Attend community meetings, business visits, and interviews with Congressman Carney.
- Assist staff with constituent requests, including summarizing case information and distributing to appropriate staff members, sending out privacy release forms, drafting letters on behalf of Congressman Carney to federal agencies asking for their assistance.
- Assist with press responsibilities, including drafting media advisories and press releases, tracking the Congressman’s print and online media presence, and helping to update the office social media sites.
- Drafting letters to constituents upon request
  - Eagle Scout letters
  - Greetings and congratulations
  - Letters of recommendation/support

Assist with policy research as appropriate

Interns in the Fall and Spring semesters are expected to work approximately 15 hours per week. Summer and Winter session interns work about 30 hours per week. Schedules are flexible and take into account the student’s school commitments.

Internship opportunities are available in Congressman Carney’s Wilmington and Georgetown offices. The internship is not a paid position, but our office will work with the intern’s college or university to help meet the requirements for credit.

For more information, please visit Congressman Carney’s website at www.johncarney.house.gov and click on Serving You / Internships.

Contact

Albert Shields
Deputy State Director
Office of Congressman John Carney
(302) 691-7333 office
(302) 561-5043 cell
Albert.Shields@mail.house.gov

GOODWILL INDUSTRIES INTERNATIONAL, INC.

PUBLIC RELATIONS, RESOURCE DEVELOPMENT & RESEARCH INTERNSHIPS

Three summer internship opportunities we have here at Goodwill Industries International, Inc. in our headquarters office in Rockville, Maryland.

The Office of Career Services recommends that student resumes and cover letters are reviewed by our team before submission to internships opportunities. For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall.
Interested students can send me your resume directly and in the subject line, put which internship they are applying for:

1. Resource Development Intern
2. PR/Communications Intern
3. Best Practices Research and Outreach Intern

All three of the internships include the following information:

**LENGTH OF INTERNSHIP:** June 8, 2015, to August 14, 2015

**LOCATION:** Rockville, Maryland

**SALARY/PAY:**
- $1,200 ($15.00 per hour) paid bi-weekly
- $250 travel stipend (one time only)

The interns may also be attending our Summer Conference in early August in Portland, Oregon paid by Goodwill!

**SEND RESUME AND COVER LETTER IMMEDIATELY TO:**
Iris Drayton-Spann, M.A., PHR, CDP
Senior Director of Human Resources
Goodwill Industries International, Inc.
Direct Dial (240) 333-5342
www.goodwill.org

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**JOHNS HOPKINS**
**APPLIED PHYSICS LABORATORY**
**JOB DESCRIPTION**
**SUMMER 2016 BUSINESS INTERNSHIP PROGRAM-09677**

Position Description
APL offers a limited number of business related internships each summer. Students spend the summer working with APL administrative professionals to gain practical work experience and grow professionally.

**Qualifications:**
For consideration, applicants should be: Full-time undergraduate or graduate student enrolled at an accredited college or university. A business, finance, accounting, human resources, journalism or related major. An achiever with at least a 3.0/4.0 overall GPA. When prompted to upload attachments, please include a copy your college transcripts (unofficial is fine).

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**JOHNS HOPKINS**
**APPLIED PHYSICS LABORATORY**
**SUMMER 2016 *TECHNICAL INTERNSHIP PROGRAM-09674**

**POSITION DESCRIPTION**
APL seeks talented college students in the summer to help us solve challenging technical problems. The College Summer Internship Program offers practical work experience and an introduction to APL for engineering and science majors.

**Qualifications:**
Engineering and science majors (predominantly EE and CS). APL typically (but not exclusively) hires rising juniors and seniors. Eligibility requirements: include US citizenship and a minimum overall GPA of 3.0 on a 4.0 scale (at the date of application)

When prompted to upload attachments, please include a copy your college transcripts (unofficial is fine)

Primary Location *Maryland-*Laurel

**BASEBALL FACTORY INTERNSHIPS**

**Location:**
Columbia, MD (approximately 20 miles/30 minutes south of campus)

**Internship Description:**
Baseball Factory hires up to six unpaid interns during the fall, spring and summer terms who are interested in obtaining experience in the sports industry while gaining college credit. Internships provide students with the opportunity to work in various departments within the company including marketing/public relations, event planning/management, finance, scouting/baseball operations and media/IT. Typically, students would work 20-40 hours per week during the summer and 8-15 hours during the spring/fall, based on the requirements of their college internship program, schedule flexibility, and Baseball Factory needs.

Address :
9176 Red Branch Road, Suite M

**Available Internships:**

The Office of Career Services recommends that student resumes and cover letters are reviewed by our team before submission to internships opportunities. For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall.
All internships will be hands-on and very involved. Every intern will gain the opportunity to work very closely with the day-to-day operations of the company. Internship programs are listed below for each department. Internships are based on 14 weeks of participation, but can be flexible based on each student’s schedule:

**Marketing and Public Relations** (Working with Assistant Director of Marketing and Marketing Associate):
- Tasks/Responsibilities include: Researching Target Market Areas to develop sales leads
- Developing/Submitting News Releases to promote upcoming events
- Developing/organizing marketing materials for upcoming events
- Writing articles for placement on the Baseball Factory web site
- Executing market research including surveys to determine customer satisfaction

**Event Planning and Management** (Working with Client Services Coordinator and Under Armour Sales Director):
- Tasks/Responsibilities include: Pre-event coordination with players, parents and coaches
- Travel to various locations across country for Baseball Factory events
- Off-field event management for all administrative responsibilities
- Event coordination with Baseball Factory staff
- Customer service with players, parents and coaches
- Management of all event sales including Under Armour and Mattingly gear

**Finance and Accounting** (Working with VP of Finance):
- Tasks/Responsibilities include: Accounts payable
- Accounts receivable
- Cash flow analysis
- Audit preparation

**Scouting and Baseball Operations** (Working with Senior Director of On-Field Sessions):
- Tasks/Responsibilities include: Assist with organization of on-field player workouts
- Assist with development and updating of scouting reports
- Assist with player and coach coordination for upcoming events

**Video and Multimedia** (Working with Creative Director):
- Tasks/Responsibilities include: Capture/Edit digital video (Final Cut Pro HD)
- DV compression for web delivery (Cleaner)
- Web development (Dreamweaver/HTML/Flash)
- Graphic design (Adobe production bundle)
- Assist camera operations

**Internship Application:**
To apply for an internship at Baseball Factory, please submit a resume and cover letter to
Contact: Jason Budden – Vice President of Operations & Marketing
Mail: Baseball Factory, 9176 Red Branch Road, Suite M, Columbia, MD 21045
Email: jason@baseballfactory.com
Fax: 410.715.1975

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Delaware State University
Making our mark on the world

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**Job Title**

DELAWARE FUTURE EDUCATION LEADERS PROGRAM: SUMMER INTERNSHIP

**Description**

Delaware’s Department of Education will be hosting a summer program – the Delaware Future Education Leaders Program (DFELP) – for promising future leaders who have a passion for education and want to gain hands-on exposure to policy work. The program has been developed specifically for current students and recent graduates as they explore career paths in education and seek exposure to careers in state government. Individuals from all programs of study are welcome to apply.

As a DFELP summer fellow, you will own a well-defined piece of work critical to our policy agenda for the duration of your time with the department. At the same time, you will participate in a program of discussion sessions with Delaware leaders in state government, district and school leadership, the business community, and non-profit organizations intended to develop you as a leader and push your thinking on education issues of national importance. Your 10 weeks will culminate in a presentation of your work and policy recommendations to department staff and leadership.

By the end of your 10 weeks you will be more informed about education policy, formed friendships with other DFELP fellows and be able to speak cogently to many of the most pressing education issues facing Delaware and our nation as a whole. You will have absorbed some of the tried-and-true lessons in leadership practices of Delaware’s leaders. Moreover, you will have the ongoing support and guidance of a department mentor who is eager to help you identify and navigate career opportunities. The program begins on Wednesday, June 1st and ends on Thursday, August 11th. There is a $3,000 payment for this fellowship. Program fellows will work full days Monday-Thursday.

**Contact**

Name: Maria Stecker
Address: 401 Federal Street
          Suite 2
          Dover, DE 19702
Phone: 302-735-4131

**Application Instructions**

Please submit the following by Monday, April 4th to Maria.Stecker@doe.k12.de.us:
- Copy of your resume
- Personal statement (no more than 500 words) that speaks to the following: What drives you to want a career in education? How have you shown true leadership? What do you hope to gain from the Delaware Future Education Leaders Program?

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**JOB TITLE** DELAWARE STATE PARKS INTERNSHIPS

Delaware State Parks is seeking candidates to fill a variety of internship positions within all of the State Parks in Delaware. This is a volunteer internship position with the Department of Natural Resources and Environmental Control, Division of Parks and Recreation, working directly out of any of our State Parks. Positions are available for 12 weeks throughout Spring, Summer and Fall. 6 Month and Year-long positions are also available. Many positions are flexible on start and end dates. Weekly living allowance available and housing is available free of charge on a first-come first-served basis. Positions are available in a multitude of fields/majors. To review a complete list of available positions and to apply, please visit our website www.destateparks.com/internship.

**Employer Web Site**

http://www.destateparks.com/internship

Karen Minner, 89 Kings Hwy
Dover, DE 19901, P:302-739-9208, Fax 302-661-7209,
Email:karen.minner@state.de.us

Apply Online

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**JOB TITLE MANAGEMENT TRAINEE INTERNSHIP**

**Job Description:** Our Internships play an integral role in the success of Enterprise and are a comprehensive introduction to our Management Training Program. For a college student, real-world professional business experience can put you above the rest when you enter the job market.

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Our interns go at a highly energized pace. From day one as a paid intern with Enterprise, you'll learn what it takes to run a successful business and acquire highly marketable skills and experience pertaining to every aspect of operating a business. And it's learning by doing, not by getting coffee or filing all day. Our college interns take on the same challenges as our first and second year full-time professionals. It's a team-based environment where the Enterprise employees are supportive and fun to work with.

When you join our Management Internship Program, you'll acquire highly marketable skills and experience pertaining to every aspect of running a successful business. You'll soon discover that every day is different because it is filled with so many new, exciting, rewarding and often unexpected challenges. There is one consistent aspect, however - everyday, you'll learn more about sales/marketing, customer service, business management, and administrative skills than you ever thought possible.

At Enterprise, you won't be a glorified gopher getting coffee or filing all day. Our interns go at the same energized pace and take on the same challenges and responsibilities as our Management Trainees.

Not only is it a paid internship program, but interns may also be eligible for performance incentives and employee referral rewards. The business training you'll receive will be an amazing jumpstart to your career.

Equal Opportunity Employer - Minorities/Women/Veterans/Disabled

Special Skills Wanted
- Driver's License
  - Must be at least 18 years old.
  - Must currently be enrolled in college in a bachelor’s degree program, graduating in December 2016, May 2017 or May 2018.
  - Must have 3 months of sales, leadership or direct customer service contact in a retail/service industry.

Other Job Requirements
- Must be able to work at least 35 hours per week during the summer internship program.
- Must have a valid driver's license.
- Must be authorized to work in the United States and not require work authorization sponsorship by our company for this position now or in the future.
- Must be living within a reasonable commute of no more than 1 hour to the location(s) listed above within 30 days of anticipated start date.

Employer Web Site
- http://go.enterprise.com

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**SPRING/SUMMER 2016 INTERNSHIPS**
**NON-PROFIT MANAGEMENT, FUNDRAISING/DEVELOPMENT AND MARKETING**

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ABOUT THE ORGANIZATION: LINCOLN PARK COAST CULTURAL DISTRICT
501C (3)
Lincoln Park Coast Cultural District (LPCCD) is a nonprofit organization with a mission to plan, design and develops a comprehensive cultural and arts district in Lincoln Park, a low income neighborhood, in Newark, New Jersey. LPCCD achieve. Its mission through arts and cultural programming, sustainable development, preservation of historic infrastructure and community leadership and engagement. Specifically, LPCCD is transforming the Lincoln Park Redevelopment Area, an 11- acre, four block site into an arts and cultural district. Projects include building mixed-use housing units, hosting annual music festivals, historic preservation and restoration projects and urban agriculture. WEB: www.lpccd.org

DESCRIPTION:
The Lincoln Coast Cultural District is gearing up for the 350th Celebration of the City of Newark, the 2016 Lincoln Park Music Festival and fundraising towards the completion of its next development project – The Façade. If you are interested in learning, hands on, about how a small but mighty team of non-profit “passionate” work towards building a community
From the ground up, this is the internship for you. You will learn the interworking of a non-profit organization and have a direct impact on the organizations success. In general, all interns should be knowledgeable about the digital landscape and proficient in usage of social media, technology, apps. and must be active on social media. NON-PROFIT

PERIOD DEADLINES
SUMMER SEMESTER: Deadline: March 15, 2016 Starts: May 20, 2016 (on or about)

TO APPLY
Send cover letter and resume to:
lpccdmarketing@gmail.com
MUST INDICATE IN SUBJECT WHICH SEMESTER APPLYING FOR.
Example: Spring or Summer 2016 Internship / Marketing [Insert area of interest]

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JOB TITLE: SUMMER 2016 OA WHITE HOUSE INFORMATION TECHNOLOGY - DIGITAL SOLUTIONS
Department: Executive Office of the President
Agency: Office of Administration
Job Announcement Number: OA-SIP-ZZ32-JRW
SALARY RANGE:
$0.00 to $0.00 / Per Year
OPEN PERIOD:
Tuesday, February 23, 2016 to Friday, April 1, 2016

JOB SUMMARY:
Begin a challenging and exciting internship with the Executive Office of the President (EOP) proving support to the President of the United States. The EOP is comprised of The White House, Executive

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Residence, Office of the Vice President, Office of the United States Trade Representatives, Office of Science and Policy, Office of the National Drug Control Policy, Office of Management and Budget, Office of Administration, National Security Staff, Council on Environmental Quality, and Council of Economic Advisers. The EOP has responsibility for tasks ranging from communicating the President's Message to the American people, to promoting our trade interests abroad.

The Office of Administration (OA) is currently seeking enthusiastic and dedicated students to serve as unpaid student interns to assist in the performance of its mission of providing support services for the President. To learn more about the Office of Administration, please visit http://www.WhiteHouse.gov/OA.

**MINIMUM QUALIFICATION REQUIREMENTS:** All applicants applying to participate in the Unpaid Student Internship Program must meet the following requirements:

1. Be a United States citizen.
2. Be at least 18 years of age.
3. Be enrolled as a student, taking at least a half-time academic course load in an accredited program.
4. Be in good academic standings with a 3.0 GPA.
5. 1 – 2 years of experience developing object-oriented code (i.e. C#.Net, or C++).
6. 1 year of experience in working with relational databases (i.e. SQL Server, Oracle).
7. 1 – 2 years of experience with HTML5 and CSS.
8. Familiarity with Microsoft SharePoint and Microsoft Excel is a plus.
9. Excellent verbal and written communication skills.
11. Must be available 20 – 40 hours per week.
12. Must be available at least three - six months for this opportunity.

**HOW TO APPLY:**

To apply for this position, you must complete the occupational questionnaire and submit the documentation specified in the Required Documents section below.

The complete application package must be submitted by 11:59 PM (EST) on Friday, April 01, 2016 to receive consideration.

- To begin, click **Apply Online** to create a USAJOBS account or log in to your existing account. Follow the prompts to select your USAJOBS resume and/or other supporting documents and complete the occupational questionnaire.
- Click the **Submit My Answers** button to submit your application package.
- It is your responsibility to ensure your responses and appropriate documentation is submitted prior to the closing date.

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To verify your application is complete, log into your USAJOBS account, https://my.usajobs.gov/Account/Login, select the Application Status link and then select the more information link for this position. The Details page will display the status of your application, the documentation received and processed, and any correspondence the agency has sent related to this application. Your uploaded documents may take several hours to clear the virus scan process.

To return to an incomplete application, log into your USAJOBS account and click Update Application in the vacancy announcement. You must re-select your resume and/or other documents from your USAJOBS account or your application will be incomplete.

It is applicant's responsibility to verify that information entered, uploaded, or faxed (i.e., resume, veteran's documentation, completed assessment, and SF-50's) is received and accurate. Human Resources will not modify or change any part of your application. If a document is not in legible format, applicant will not be able to view it in Application Manager which means applicant must again upload or fax the documentation by the closing date of this announcement.

Application packages will NOT be accepted via mail. Due to security processes, mail delivery takes approximately 2-3 weeks to process at which time the vacancy announcement will be closed and no further consideration will be given to additional application packages.

REQUIRED DOCUMENTS:
All applicants are required to submit the following supporting document type(s):
- Resume
- Transcript

Applicants may also submit the following supporting document type(s), which may not be required for all applicants:
- Cover Letter
- Other

- **Resume** which MUST include the following information: announcement number and job title for which you are applying; beginning and ending dates (mo/yr) for paid or non-paid work experience; and average number of hours worked per week.

- **Education** - You must provide a copy of your college transcript or an appropriate list of completed courses with the credit hours received. The transcript may be unofficial or photocopy at time of application, but MUST provide the original if selected.

- **Completed Occupational Questionnaire**


AGENCY CONTACT INFO:
Johnnie R. Williams
Phone: (202)395-1088
Email: JOHNNIE_R_WILLIAMS@OA.EOP.GOV

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Agency Information:
Executive Office of the President
725 17th Street NW
Washington, DC
20503

JPMorgan Chase & Co.
2016 TECHNOLOGY ANALYST PROGRAM - SUMMER PROGRAM
Job Description
Spend the summer with us and you’ll see why we’re a global leader in technology. Every part of our business is powered, informed and maintained by technology. Technology drives the firm’s overall efficiency, improves our risk management and enhances our customer experience. JPMorgan Chase is committed to investing in innovation, systems and our technology professionals.

What you can expect
There’s not a single part of our business that isn’t powered and enhanced by the creative thinking of our technologists and the industry-leading solutions they provide. Join us and you’ll work alongside and learn from some of the brightest minds in the industry across our consumer, wholesale and corporate businesses. Whether you are a Software Developer or Infrastructure Engineer, you’ll ensure our technology continues to be a competitive advantage for the firm.

The 10-week summer program starts with a robust orientation session. After that, you’ll have a mentor to support and advise you through the program. And to cap it all off, you’ll be invited to attend senior speaker series and a whole host of other exclusive events to meet colleagues and senior leaders to develop your professional network. You’ll also have the chance to join us full-time after successful completion of the summer internship and upon graduation.

In Software Development, you will have the ability to work across the complete life cycle from analysis to development, testing and implementation. You’ll gain an understanding of business challenges and needs across the firm, learn to develop smart and secure technology solutions, and innovate to create best-in-class user experiences, processes, products and applications.

Where to go from here
Interested? Apply directly on the JPMorgan Chase careers website. Be sure to submit your application through your campus career centre’s website if you’re required to do so. If you think there's another opportunity that will better match your skills, then have another look around jpmorganchase.com/careers.

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Job Title: DELAWARE BAY PROGRAM VOLUNTEER
The Delaware Bay Program Volunteer will work with the Delaware Bay Program Coordinator to support the Celebrate Delaware Bay initiative. The mission of Celebrate Delaware Bay is to build an inclusive community – that will protect Delaware Bay, its natural resources, and the essential habitat it provides for shorebirds and horseshoe crabs through education and direct action. Working with a network of organizations, communities, and individuals throughout the Delaware Bay region, Celebrate Delaware Bay is collaborating with partners on the implementation of conservation action projects that will have a measureable impact on shorebirds and horseshoe crab.

Volunteers will have the opportunity to improve social research skills related to natural resource management as they assist with an evaluation of a beach engagement program. Several different types of outreach techniques are conducted on Delaware Bay to educate and empower beach visitors to reduce disturbance of migrating shorebirds and take action to support shorebirds and horseshoe crab conservation. Evaluation will be conducted on the impact of these outreach techniques on beach visitors and how these techniques change each visitor’s behavior, opinions, and knowledge. Volunteers will conduct observational surveys of the interaction between beach visitors and the outreach interventions. Volunteers will also conduct interviews of beach visitors after they have interacted with the outreach interventions.

Expiration Date 03/23/2016
Majors Wanted Biological Sciences -General Biology; Mass Communications-Public Relations & Advertising; Natural Resources -Environmental Science; Natural Resources -Wildlife Management; Sociology

Contact Name: Kim Goggin, PO Box 1770
125 Manomet Point Road
Manomet, MA 02345,P: 5082246521,Email Jobs@manomet.org
Please email your resume and cover letter as attachments to jobs@manomet.org.
Please reference the job title in the subject line.

SALLIE MAE INTERNSHIP
Summer Interns will work across Sallie Mae’s core business functions to promote professional and personal development while exploring applicable career fields of interest. Interns will perform assigned duties to acquire knowledge of methods, procedures, and standards required for successful performance in the workplace. Sallie Mae’s internships will

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enable students to gain critical knowledge and skill development to be transferred into academic learning and future career opportunities.

Key Responsibilities:
• Assist in the execution of business functions
• Provide assistant with special projects, administrative activities as necessary
• Participate in team meetings
• Other projects as assigned

Qualifications:
Must Have:
• Open to Sophomores, Juniors, Seniors and Graduate students
• Maintains a GPA of 3.0 or higher
• Strong communication skills
• Full-time availability between June 6-August 26th, 2016

Other Helpful Education or Experience:
• Excellent interpersonal, presentation, and verbal/written communication skills with individuals at all levels.
• Excellent administrative skills including proficiency with Microsoft Word, Excel, Outlook, PowerPoint and web-based applications.
• Strong follow through, customer service, and multi-tasking skills and attention to detail.

Expiration Date 03/23

Margot Evans, 300 Continental Drive
Newark, DE 19713,
(302) 451-4995

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http://www.desu.edu/career-services/hire-hornet

follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall.

Below is a sampling of some of our Production related Internship openings at Viacom. Production internships include but are not limited to the following groups (please note that we do not offer on camera internship opportunities):

1. Development Department - This department searches for new talent, treatments, and concepts that can be molded and shaped into cutting edge programming that has become synonymous with the channel's sensibility. This area can be good for students who want to see how shows are developed from pitches to pilots.

Qualifications:
Junior or Senior year undergraduate student enrolled in bachelor’s degree program in Human Resources Management, Organization Development, Learning & Development, Psychology or related degree
Preference for graduating senior or graduate student
Previous HR internships preferred
Ability to work independently and with the team
The candidate must possess excellent analytical and problem solving skills

Employer Web Site: http://www.solenis.com
Internship link: https://careers-solenis.icims.com/jobs/5474/intern---human-resources---wilmington%2c-de/job
2. Production Management Department – This department handles the business or operational side to production. They are responsible for logistical or event planning for the production teams.

3. Programming/Scheduling Department - This department decides what goes on the air and when. They are responsible for scheduling shows and promos spots on each network. They work very closely with production teams to see when new shows will be ready for air. This internship is good for students interested in seeing how a TV network is run.

4. Production Department - The job description for general production interns: log/transcribe footage, dub media, production runs, research/brainstorm, and attend field and studio shoot / edits when available. This area can be good for students who want a behind the scenes production internship. Production areas include the following types of shows:
   • Creative / Promo Production– Produce promotional videos/spots and news segments. It is short-form or "commercial" production.
   • Series – ½-1 hour long formatted shows. This includes documentary-style or longer formatted production. For example, "True Life" and "Behind the Music."
   • Radio Network - Produce shows or music content for radio stations (audio format). For example, music weekly countdown shows.
   • Tape Library – Provide digital material and other assets for productions both in the U.S. and abroad, work with all networks/channels within the company, great for students with strong research abilities.

5. Digital Media / Online Production Department – This department is responsible for the digital presence of our shows. They work closely with other departments as well as the production teams to build web, mobile, and social experiences that will promote our shows, build buzz around new season launches, and engage fans in the digital space (Knowledge of Social Media, HTML and Blogging is a plus).

6. Talent & Casting Department – This department oversees the casting, scouting, and booking of talent for a channel's on-air and off-air projects. They work closely with the Development team to create new talent driven projects. They also serve as the liaison between talent and various internal departments and work to maintain and foster the network's synergistic relationship with our talent. They are looking for candidates with specific skills and interests. Candidates must have video editing skills (Final Cut Pro, Avid, iMovie). Also, they are looking for a candidate that is interested in learning about how to cast, not someone that is interested in being in-front of the camera.

7. Project Management - This department manages the development of off-air marketing campaigns. They develop media products, handle negotiations with outside parties, and provide marketing support.

The Office of Career Services recommends that student resumes and cover letters are reviewed by our team before submission to internships opportunities. For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall.
Please complete the internship application and a College Relations representative will contact you directly should we have an appropriate internship based on your areas of interest and skills.

To Apply: http://jobhuntweb.viacom.com/internshipdepts.html

INSURANCE AGENT INTERNSHIP (SUMMER 2016)
BANKERS LIFE
99 Wolf Creek Blvd. Suite 1B
Dover, DE
Posted: March 02 2016

Application Deadline: April 15, 2016
Position: Full-time, Paid
Timeframe: 06/01/16 — 08/10/16
Description Summary:
The Bankers Life insurance sales agent internship offers college students real-world experience in business management, communication and sales. The position provides the opportunity for students to build their careers in the same way our independent-contractor agents do. All insurance sales agent interns are supported by the Bankers Life team, training programs and mentoring.

Internship track:
The insurance sales agent internship is a summer opportunity from June 1, 2016, through August 5, 2016. With support and guidance from the branch office, the intern is responsible for obtaining a life and health license according to state requirements and becoming appointed with Bankers Life as an independent contractor.

The insurance sales agent internship track includes:
• Weeks 1–2: Orientation, introduction to branch operations, product and sales training, job shadowing in the branch office
• Weeks 3–10: Field sales with a mentor, participating in a nationwide intern sales competition

Intern compensation:
• Licensing cost reimbursement for interns who pass the exam on the first attempt
• $250 bonus if proof of license is received by May 16, 2016
• $1,000 stipend paid in three installments plus commissions
• $500 bonus if Interns reach speed SNA [Successful New Agent] status at the end of the program
• Bonus potential

Qualifications:
• College students entering their junior or senior year
• A life and health insurance license and appointment with Bankers Life
• Eligibility to work in the U.S.

To Apply: http://careers.bankerslife.com/apply/

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