HOT INTERNSHIPS for 2016
OFFICE OF CAREER SERVICES
March 30, 2016
A Bi-weekly Listing for DSU Students

SUMMER 2016 CAMPS FACILITY MANAGEMENT ASSISTANT - Philadelphia 76ers (Philadelphia, PA)

Base Salary: Small stipend

Total Compensation: Small stipend + room & board

Purpose/Intent

The purpose of this internship is to give the intern valuable experience on running, maintaining and executing strategies to successfully run an overnight sports camp. This internship is intended to expose the intern to what goes into a basketball camp aside from the playing and coaching aspects. Upon completion of this internship, the intern should be able to know and understand all the planning and management aspects of an elite Sports Camp.

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
GENERAL REQUIREMENTS:

• Open to COLLEGE STUDENTS ONLY: Juniors, Seniors, and Graduate Students.
• Must be seeking an position for class credit as a prescribed part of curriculum (students will be required to submit documentation from their school).
• Nights and/or weekends may be required depending on the program; flexibility to participate a plus.
• Must demonstrate professionalism, a customer-first attitude, enthusiasm, and strong verbal and written communication skills, in addition to the requirements for the position.
• A stipend will be paid at the end of the program. Housing & meals during the five (5) week program are provided.

Camps/Youth Programs Facility Management

OVERVIEW:
The purpose of this program is to give the student experience on running, maintaining and executing strategies to successfully manage a summer camp. This program will also expose the student to what goes into the successful planning and execution of an NBA business (aside from the playing and coaching aspects).

QUALIFICATIONS:
• Familiarity with Microsoft Office applications.
• Must be able to keep up in fast-paced environment, customer service orientated and professional, and able to participate during normal business hours, nights, weekends, and holidays as based on the event calendar.
• Must have some retail experience and have excellent math skills.
• Must be able to multi task and enjoy working with kids.
• Hiring is conditional on the successful completion of a criminal background check; applicants should also receive PA Child Abuse History clearances.

DUTIES

• Work with Dining Hall Director on meal times & supervision schedule.
• Organize deliveries from A4, DC Sports, Staples and Walmart.
• Work with VFMAC regarding water fountains and outside hydration stations.
• Work with admin staff on office and daily intern schedule.
• Assist Asst. Directors Cory Jacobson, Kamau Bailey & Shay Johnson & Julian Falana with Night time supervisor schedule of dorms.
• Assist in all aspects of registration and camper & staff orientation.

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• Assist with awards ceremony on Friday morning.
• Assist in developing daily speaker schedules for pro coaches and players.
• Assist program director with greeting and transporting guest speakers.
• Coordinate playoff officiating schedule with Program Director.
• Update & maintain staff contact list during each session.
• Assist canteen supervisor and keep a weekly inventory of candy and ice cream (concessions).
• Report to Director daily on any problems w/VFMAC facilities or equipment.
• Coordinate w/ Program Director weekend trips for campers and staff to the movies, Dorney Park, and practice facility.
• Assist Admin Asst. with bus/airport/limo schedule for camper transportation
• Assist Director with camper photo package and distribution of camp uniforms
• Develop a rotating schedule for the canteen, information tents and activities schedule so that we have support staff on a hourly basis.
• Assist Admin Staff on daily facilities walk thru and camper inspection.
• Assist with any additional duties as assigned by the Director.
• Assist with morning wakeup call and camper supervision in rec center, Movie Theater, indoor and outdoor pool, paintball and weekend trips.

To Apply:

http://nbateamjobs.teamworkonline.com/teamwork/jobs/apply.cfm?jobid=93622

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**Job Title:** PATHWAYS SUMMER INTERNSHIP PROGRAM
(STUDENT TRAINEE)
(Administrative/Support Positions)
**Agency:** Consumer Product Safety Commission
**Job Announcement Number:** CPSC-2016-0003

**SALARY RANGE:**

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account.
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$28,078.00 to $56,790.00 / Per Year
OPEN PERIOD:
Friday, March 18, 2016 to Monday, March 28, 2016
SERIES & GRADE:
GS-0099-03/07
POSITION INFORMATION:
Full-time - Pathways Internship Program - Temporary
PROMOTION POTENTIAL:
07
DUTY LOCATIONS:
MANY vacancies - Bethesda, MD  View Map
WHO MAY APPLY:
Open to ALL UNITED STATES CITIZENS. This position is part of the Pathways Program and is open to current students who are enrolled or accepted for enrollment in a qualifying educational institution and enrolled at least half-time. Additional information can be found at: https://help.usajobs.gov/index.php/Pathways_FAQs
SECURITY CLEARANCE:
Public Trust - Background Investigation

JOB SUMMARY:

Make a Career Connection! We are looking for individuals who would like to come to work for a small, independent regulatory agency dedicated to saving lives. We work very hard to protect the public from the unreasonable risk of injury and death from consumer products. Every U. S. Consumer Product Safety Commission (CPSC) employee is proud to be a part of a team that works together to assure that the products you use every day are safe. Consider a position at the CPSC as your career choice so that you can make a difference!

Join the team! The CPSC is seeking student interns for the summer under the Pathways Summer Internship Program. These appointments are for 90 days or less. Internships are provided for students with a desire to work in the consumer product safety field and/or public sector and assignments are designed to complement the interns educational pursuits while meeting the expressed needs of the agency and individual CPSC organizations.

Positions are available in the following offices:
• Office of Compliance
• Office of Communications
• Office of Information and Technology Services
• Office of Financial Management, Planning, & Evaluation

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• Office of International Programs
• Office of Facilities Services
• Office of Legislative Affairs
• Office of Hazard Identification and Reduction

You will gain valuable professional, administrative, and/or technical on-the-job training and experience with the opportunity to explore future career possibilities with the CPSC. You will perform support work in connection with the assignments and projects of the office to which you are assigned.

Ideal candidates for these internships are individuals pursuing undergraduate or graduate degree programs in the following occupational series:

• GS-0399 General Administrative Support
• GS-0399 Program Analysis
• GS-0499 Biological Sciences
• GS-0599 Accounting
• GS-1099 Information and Communications
• GS-1599 Statistician
• GS-1899 Compliance
• GS-2299 Information Technology
• GS-1599 Statistician

Candidates will be considered on the basis of the applicability of their education to specific CPSC assignments.

**Job Announcement Number:** CPSC-2016-0003

To Apply: [https://www.usajobs.gov/GetJob/ViewDetails/433063400/](https://www.usajobs.gov/GetJob/ViewDetails/433063400/)

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**ORIOLES INTERNSHIP PROGRAM**

**OVERVIEW**

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The Orioles internship program is intended to provide valuable and practical educational experiences for the student. This experience is gained by watching and performing tasks while under the close supervision of an Internship Mentor. All internships are unpaid and must count toward academic credit. In addition, the student is not entitled to a job with the Orioles at the conclusion of the internship.

**REQUIREMENTS**
Students seeking an internship should meet the following criteria:
Current student in a college/university with at least 2.75 overall GPA and a 3.0 major GPA, with a declared major.
Ideal candidates should have excellent communication, computer, and organizational skills.
Must have a fan-friendly attitude.
During the off-season, interns should be available Monday through Friday, from 9-5.
During the season, interns will follow the schedule set by the department and baseball schedule. This may include working days, evenings, weekends, and holidays.

**HOW TO APPLY:** Interested students can apply by sending their resumes along with a cover letter via mail, fax, or e-mail to:
Baltimore Orioles
Human Resources
333 West Camden Street
Baltimore, MD 21201
410-547-6273 (FAX)
resumes@orioles.com

Included in the cover letter should be area of interest and dates of availability. For planning needs, Fall term is September - December; Spring term is February - May; Summer term is June-August. Due to the high volume of resumes we receive we regret that we will only be able to respond to those students in whom we have an interest.

**WE ARE CURRENTLY SEEKING INTERNS FOR THE FOLLOWING POSITIONS:**

Orioles Alumni - (Fall Term, Spring Term, Summer Term)
The internship is designed to provide the student with experience in archival research as well as event management. The intern will assist the department staff with daily tasks in two primary areas: (1) team archives -- researching, identifying and cataloging team and player files and photographs; and (2) Orioles Alumni program -- assisting with pre-game, in-game and community functions involving former players, as well as database management. The intern
should have experience with Word and Excel programs, and be comfortable both working alone on projects as well as with Orioles sponsors and clients in the social setting of the ballpark. Some nights and weekends are required. Available for spring, summer or fall semesters.

Corporate Sales and Sponsorship - (Fall Term, Spring Term, Summer Term)
The intern will be exposed to contracts and proposals for sponsorship accounts. Providing fulfillment duties for existing accounts and creating new proposals are just two of the many experiences the intern will learn. The intern may also assist with promotions and game day events related to servicing of sponsor contracts. Under the direction of the Internship Mentor, the intern will also perform research and work on special assignments as needed.

Ballpark Operations - (Fall Term, Spring Term, Summer Term)
This intern will experience and learn skills related to venue management. They will actively learn by helping to oversee a staff of approximately 200 event staff employees. The intern will also, under the direction of the Internship Mentor, be introduced to the maintenance aspect of venue management. This may include assisting the department by maintaining a variety of reports/logs that pertain to the safe and efficient operation of the ballpark.

Public Relations - (Fall Term, Spring Term, Summer Term)
The intern will learn and develop skills in effectively dealing with the media and public by working in the public relations office. Research and statistical skills will be honed in this internship opportunity. Prior experience with a sports team or college sports information office is preferred, but not required. The applicant must be willing to work nights and weekends during the season.

Productions Internship

JOB SUMMARY
The internship is designed to gain experience and insight into the Productions department for a Major League Baseball team. Under the direction of the Internship mentor, the intern will further enhance, develop and acquire skills from performing the below listed tasks and other task to be assigned:
Camera work, such as shooting special events, on-site and off-site player appearances, and shooting for Oriole Productions
Perform editing tasks on Final Cut Pro or Adobe Premiere
Edit packages they have shot and create video content to be displayed in the ballpark
Assist with video archiving

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REQUIREMENTS

The internship will be three days a week including some weekends
Must be focused on television/video production as a career
Must have a passion for video production and baseball
Completed classes that focus on camera work and editing using Final Cut/Adobe Premier
Must be able to successfully work in a team environment as well as complete various individual projects
Must be flexible and willing to work long hours
Ability to handle multiple projects simultaneously and work in a fast paced environment
Knowledge in graphics such as Illustrator, Photo Shop and After Effects is preferred but not required

The Baltimore Orioles Productions Internship is a non-paid position and not eligible for benefits, but is eligible for college credit. The Baltimore Orioles do not guarantee a position within the organization after completion of this internship.

SIEMENS

STUDENT INTERN/CO-OP

Division Healthcare (HC)
Job Type Internship
Business Unit Diagnostics
Job Time Full-Time
Functional Area EHS - Environmental, Health & Safety
Experience Level Entry Level
Req ID 152675
Required Education High School Diploma
Location DE - Newark

DIVISION DESCRIPTION

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Siemens is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years. As a global technology company, Siemens is rigorously leveraging the advantages that this setup provides. To tap business opportunities in both new and established markets, the Company is organized in nine Divisions: Power and Gas, Wind Power and Renewables, Energy Management, Building Technologies, Mobility, Digital Factory, Process Industries and Drives, Healthcare and Financial Services.

The Siemens Healthcare Division develops innovations that support better patient outcomes with greater efficiencies, giving providers the confidence they need to meet the clinical, operational and financial challenges of a changing healthcare landscape. As a global leader in medical imaging, laboratory diagnostics, and healthcare information technology, we have a keen understanding of the entire patient care continuum—from prevention and early detection to diagnosis and treatment.

For more information, please visit: http://www.usa.siemens.com/healthcare

**JOB DESCRIPTION, POSITION OVERVIEW**

Siemens Healthcare Diagnostics is seeking a highly motivated EHS Intern for its Glasgow, Delaware site. Candidates should have a primary focus in the environmental, health and safety field with some knowledge of safety and environmental regulations. The intern will report to the EHS manager of the site. He/She will be mentored by EHS professionals and be assigned projects to improve the sites EHS Management System. Good communications skills and proficiency in Microsoft applications is a must.

**RESPONSIBILITIES**

The EHS intern will be performing the following responsibilities at the Glasgow Delaware Healthcare Diagnostics Site:

- Work with engineering and manufacturing team to identify risks in production equipment and participate in machine guarding risk assessments.
- Improve environmental management system used to track refrigerant usage, leak rates, and identify replacements.
- Assist EHS Specialists to plan, organize and execute “Glasgow Site Clean-out Day” (Recycling initiative)
- Learn hazardous energy control regulations and participate in Lock-Out / Tag-Out observations with EHS specialists and engineering groups.

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• Work with labs and office areas to identify waste reduction and energy saving projects, identifying short & long term goals.
• Assist EHS Specialists in delivering site-wide EHS trainings and communications.
• Assist lab and manufacturing areas to conduct and document a chemical inventory.
• Conduct fire extinguisher training and/or other required training for all employees.
• Assist with EHS Management System programs and processes.
• Assist Operations and Facilities groups with EHS related concerns.
• Perform other EHS duties as needed.

Required Knowledge/Skills, Education, and Experience

The right candidate for this position must:
• Be enrolled in college and pursuing a degree in an EHS related field.
• Have 0-2 years of experience.
• Be proficient in Microsoft Office applications.
• Have some knowledge of safety and environmental regulations.

The ideal candidate for this position should:
• Be pursuing a degree in Safety Management, Industrial Hygiene or related degree.
• Have good work ethics, willing to learn and great communication skills.
Siemens encourages qualified long-term unemployed individuals to apply for open positions.

Offer of employment with Siemens is conditioned upon the successful completion of a background check and drug screen, subject to applicable laws and regulations.

NORDSTROM CAREERS

Retail Management Internship Program – Christiana

Description

As a Retail Management Intern, you'll play a dual role-part dedicated student, part fashion expert.

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We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
In this 8-9 week internship, you’ll Gain hands-on experience while spending the majority of the internship working on our sales floor and the rest of your time learning business and management skills in a variety of settings.

Hone your selling skills on the sales floor by delivering amazing service to customers who have a passion for following the latest fashion trends.

Share your knowledge and excitement about the latest in fashion, from traditional to trendy.

Develop the skills to tell it like it is in the dressing room by giving honest feedback and guidance to customers on style and fit.

Help customers get the most bangs for their buck by offering and opening Nordstrom Rewards TM accounts for them.

Be an active part of your team by doing your part to keep the department "runway ready," which includes stocking, re-merchandising, display, price markdowns, merchandise transfers and light cleaning.

Build relationships with customers who have a passion for fashion by attending to their individual shopping needs.

Meet department, store and individual productivity goals.

Rub elbows with some of our top performers and leaders at meet-and-greets, management meetings and training classes.

Jumpstart your career and prepare you to move into an assistant department manager role. At Nordstrom we promote from within and those retail interns that successfully complete the program and show us that they have what it takes to be a leader will be eligible to apply for an assistant department manager position.

Earn a competitive wage and a fabulous employee discount.

You own this if you...

Are graduating from college in 2016 or 2017.

Are eager to put your retail fashion career on the fast track to a management role.

Can't wait to take on stylish goals.

Build great relationships through stellar communication and follow-through.

Can keep a calm head when dealing with customer concerns.

Thrive in a fast-paced environment thanks to your ace organizational skills and ability to quickly learn new processes and procedures.

Are able to quickly establish rapport with customers in order to drive sales.

Have the flexibility to work additional and/or different hours based on changing needs of the business - including additional training and intern meetings.

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We offer a comprehensive benefits package that includes medical, vision and dental coverage, a fabulous merchandise discount, an employer-matched 401(k) plan and much more. We are an equal opportunity employer committed to providing a diverse environment. This job description is intended to describe the general nature of the work employees can expect within this particular job classification. It is certainly not a comprehensive inventory of all duties, responsibilities and qualifications required for this job. No visa sponsorship is available for this position. Nordstrom will consider qualified applicants with criminal histories in a manner consistent with all legal requirements.

To apply:
https://nordstrom.taleo.net/careersection/2/internships/moresearch.ftl?lang=en&radiusType=K&searchExpanded=true&radius=1&jobfield=74140020552

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**WSFS Bank**

*We Stand For Service*

**Summer Intern**
Wilmington, DE, US
Employment Type: Full Time
Job Class5A-AS

WSFS Bank is currently seeking College Students to participate in WSFS Bank's 2016 Summer Associate Internship Program. All internship opportunities are paid internships and consist of a full-time, 40-hr/wk. schedule. The majority of WSFS Bank’s available internship positions are in our Retail Banking Offices, where individuals will be responsible for providing customer service to our customers, handling cash and coin, and processing customers' transactions in a friendly, accurate and timely manner. Some internship in our Banking Offices are "Floating" positions which require individuals to travel to/from our various Banking Offices in an assigned region. The region is determined by county or geographic area, for instance, New Castle County,

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DE; Kent County, DE; Sussex County, DE; and our Pennsylvania Region (Currently Chester County and Delaware County Banking Offices). If you are hired into a Floating Summer Associate position, you will be paid a $100 monthly travel stipend in addition to your hourly rate in this position. Working every Saturday is required for the Retail positions. In addition to opportunities in our banking offices, there are opportunities in other non-retail/support/back-office departments and divisions within the Bank such as Operations, Commercial, Human Capital, Cash Connect, IT and others. The internships in our non-retail/support/back-office departments and other divisions of the Bank generally require that candidates are pursuing college studies toward a specific degree, such as HR, Finance, Accounting, IT, etc. Candidates must have specific knowledge and preferably, previous experience in a particular subject area and should be able to complete detailed, specialized work in this area. The hired candidate must be legally authorized to work in the United States without an employer-sponsored petition for a visa, such as an H-1B visa. WSFS Bank does not intend to file any visa applications in connection with this opening.

Minimum Requirements that must be met in order to participate in the 2016 WSFS Summer Associate Internship Program are as follows:

• Must be at least 18 years of age.
• Must have completed a minimum of one full year of college by May 2016.
• Must have basic computer skills.
• Must have reliable transportation.
• Must have 6 months-1 year cash handling experience.*
• Must have prior face-to-face customer service experience.*
• Must understand and be able to travel to a variety of Bank Office locations*
• Must be able to work from May/June through August 19, 2016.
• Must be available for on-site recruiting session and interview with Human Capital Management at our Bank Center in Wilmington, DE.

*For Retail positions in banking offices.

Physical Demands: The physical demands described below must be met by an Associate to successfully perform the essential functions of this job.
• Incumbent will be required to stand for intermittent periods of time.
• Incumbent may be required to sit for prolonged periods of time.

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• Dexterity is mandatory as this job requires frequent use of hands and fingers.
• The incumbent will be required to walk, reach with hands and arms, push items overhead, occasionally climb or balance, stoop, kneel, crouch or crawl.
• The incumbent will also be required to talk, hear, see, read and write.

• This position requires regular lifting and moving of 10-25 lbs.
• Specific vision abilities required by this job include close vision, distance vision, depth perception and ability to adjust focus.

Cognitive Demands: The cognitive demands described below must be met by an Associate to successfully perform the essential functions of the job.
• This position requires adaptability, assessing, analyzing, calculating, dependability, memorizing, good judgment, stress control, prioritization, social skills and speaking.
• This position requires comprehension, organization, reasoning and decision-making, communication and mathematical ability.
• Incumbent must possess the capability to understand, remember, and apply oral and/or written instructions or other information, organize thoughts and ideas into understandable terminology, prioritization of own work schedule, apply common sense in performing job duties and making decisions which have impact on immediate work unit.
• Incumbent must be able to understand and follow basic instructions and guidelines, complete routine paperwork, use existing form letter and/or conduct routine oral communication, communicate with individuals using a telephone, hear and speak effectively on the telephone, express or exchange ideas by means of spoken word, communicate orally with others accurately and quickly, at an audible level that others can hear.
• Incumbent must also have the ability to count accurately and the ability to add, subtract, multiply, divide and record, balance and check results for accuracy.

EOE/Minorities/Females/Disability/Vet/Drug-Free Workplace

To Apply:
https://workforcenow.adp.com/jobs/apply/posting.html?client=wsfsbank&jobId=96128&source=IN

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ENGINEERING INTERN

Description:
This position is at our Little Falls, (Wilmington), Delaware site, located midway between Baltimore and Philadelphia. There, we have 800 people inventing, designing, building and marketing products that dominate the market for chemical analysis. Our products are frequently behind the headlines in the news, from environmental regulations to new drug discoveries to Homeland Security. You'll even see our instruments on television shows like "CSI". The Gas Chromatograph (GC) manufacturing engineering team is looking to hire Software/Computer/Electrical Engineering Intern to help with a number of S/W projects. Programming skills required in some of the following languages: C-Family (C, C++, Java, and C #), Python, HTML, and Visual Basic.

• Production Test Assistance: Assist manufacturing and test engineer with development of GC Test software/software focusing on reduction of cycle times and yield improvement and help alleviate some of the daily production requests for test efficiency, low yield, and bug fixes.
• NPI test development and validation: Work with a international team of NPI engineers to develop, setup, validate and qualify the testers for new product in NPI phase.
• Automation support for engineering projects: Support the manufacturing engineer to design and setup automated tooling, measurement devices for engineering investigation and experimentation purposes.

Qualifications: As this is an Intern position, the job candidate must be pursuing a Bachelors or Master's Degree in Software Engineering, Computer Engineering, Computer Science, or Electrical Engineering and have experience in the following areas:

• GPA requirements should be 3.0 or higher.
• Programming skills required in some of the following languages: C-Family (C#, C++, Java), HTML, Visual Basic, and Python.
• Ability to communicate needs, plans and achievements at all levels of a corporate organization.

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• Demonstrated ability to set priorities and meet commitments.
• Ability to simultaneously participate in multiple issues as they arise in a manufacturing environment.
• Ability to work in a hands-on environment.
• Ability to take on new challenges and learn from the experience of coworkers.
• Experience scheduling and completing tasks on schedule.
• Project coordination and management skills.

To Apply:
https://www.agilent.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showLogin

DESCRIPTION

SEASONS HOSPICE & PALLIATIVE CARE: is seeking a Social Work Intern to join our team of professionals. We make a difference every day to patients and families coping with end of life illness in creating a center of excellence in hospice care.

Dependent on training experience and educational level, the Hospice Social Work Intern may participate in the following responsibilities to varying degrees. The degree of exposure and/or engagement of some clinical tasks will be dependent on state regulation, school requirements, and discretion of the Supervising Social Worker with Seasons Hospice. As a member of the hospice interdisciplinary team, and under the direction of the Supervising Social Worker, the Intern will provide social service counseling and guidance to facilitate the maximum function and coping capacity of each patient and family member while following all hospice policies and procedures, in accordance with the interdisciplinary plan of care. Hospice Social Work Interns also support the Provider Relations activities of the organization and may provide bereavement counseling to family members as identified.

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Qualification

Must be enrolled in an undergraduate or graduate level social work program that meets state education requirements.
Have a minimum grade point average of 3.0 on a 4.0 scale ("B" average or better).
Demonstrated commitment to the Seasons Hospice philosophy of care, values, mission statement and organizational culture.

To Apply: https://jobs.seasons.org/job/Newark-Social-Work-Intern-DE-19702/308423300/

STACHE INTERNSHIPS
INTERNSHIP DESCRIPTION
SUMMER 2016
Deadline to apply is May 30th
Through SONY Music

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability or protected veteran status
COMPANY OVERVIEW: 'stache media is a full service marketing agency specialized in music. 'stache media launched in 2009 as a stand-alone agency operating out of the NYC headquarters of RED Distribution, an award-winning division of Sony Music Entertainment. 'stache media provides services in advertising, influencer marketing, lifestyle marketing, online marketing & publicity, social media & consumer research, brand & partnership marketing, radio, video promotion and creative production. 'stache media has served a multitude of artists within the RED and Sony Music Entertainment fold.

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!

Possum, RAL, Century Media, Descendant Records, Megaforce Records, Metal Blade Records, MOM + POP, Nacional Records, Razor & Tie, Thirty Tigers, Victory Records and more.

All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability or protected veteran status

**RESPONSIBILITIES:** Are you passionate about discovering new artists? Considering a career in the music industry? Looking for a hands-on internship experience? 'stache media is accepting applications [nationwide](#) to be an SLR; an internship position that focuses on music marketing. This remote internship is designed to be an interactive and educational experience for dedicated students. As an SLR, you will learn how to develop marketing plans tailored for your community using grassroots promotion.

**OPPORTUNITIES:**

- Q&A's with industry professionals and recording artists
- Orientation
- Career advice
- Weekly conference calls
- Informational interviews
- Exclusive invitations to annual events:
  - #stacheCMJ
  - SLR Alumni Hang

**RESPONSIBILITIES:**

- Learn and participate in marketing campaigns to create awareness for artists
- Attend regularly scheduled conference calls to learn marketing techniques, trends, and the music industry
- Develop online marketing strategies through social media
- Attend and recap concert events
- Develop reports of marketing efforts

**QUALIFICATIONS:**

- Candidates must be currently enrolled in a college or university
- This is an unpaid internship. Candidates must be eligible to receive college credit for an internship
- Dedicate 12-18 hours a week to the internship
• Display strong written and verbal communication skills
• Possess excellent computer skills and strong organizational skills
• Ability to work well independently and remotely from supervisors
• Capable of staying organized and meeting deadlines
• Offer creative insight to projects, demonstrate ingenuity and an eagerness to learn
• Focused, hardworking, reliable, dedicated
• Outgoing personality
• Passion for music, marketing, communications, social media
• Prior street team or street marketing experience is a plus

More Information
Students can access the official application at:  https://myredmusic.com/lifestyle/
To learn more, please visit:  http://www.stachemedia.com/lifestyle/
To officially apply for the internship, please visit: https://myredmusic.com/lifestyle/
We run our internship three times per year: fall, spring and summer semesters

OFFICE OF CONGRESSMAN JOHN CARNEY
INTERN

Application Process
All intern applicants must submit a resume and cover letter to their desired office. Applicants should be undergraduate or graduate-level students, and preference will be given to Delawareans.

Intern Responsibilities
• Attend community meetings, business visits, and interviews with Congressman Carney.
• Assist staff with constituent requests, including summarizing case information and distributing to appropriate staff members, sending out privacy release forms, drafting letters on behalf of Congressman Carney to federal agencies asking for their assistance.
• Assist with press responsibilities, including drafting media advisories and press releases, tracking the Congressman’s print and online media presence, and helping to update the office social media sites.
• Drafting letters to constituents upon request
  o Eagle Scout letters

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Greetings and congratulations
Letters of recommendation/support
Assist with policy research as appropriate
Interns in the Fall and Spring semesters are expected to work approximately 15 hours per week. Summer and Winter session interns work about 30 hours per week. Schedules are flexible and take into account the student’s school commitments.

Internship opportunities are available in Congressman Carney’s Wilmington and Georgetown offices.

The internship is not a paid position, but our office will work with the intern’s college or university to help meet the requirements for credit.

For more information, please visit Congressman Carney’s website at www.johncarney.house.gov and click on Serving You / Internships.

You may also reach out to:

Albert Shields
Deputy State Director
Office of Congressman John Carney
(302) 691-7333 office
(302) 561-5043 cell
Albert.Shields@mail.house.gov

GOODWILL INDUSTRIES INTERNATIONAL, INC.
PUBLIC RELATIONS, RESOURCE DEVELOPMENT & RESEARCH INTERNSHIPS
Three summer internship opportunities we have here at Goodwill Industries International, Inc. in our headquarters office in Rockville, Maryland. Interested students can send me your resume directly and in the subject line, put which internship they are applying for:

1. Resource Development Intern
2. PR/Communications Intern
3. Best Practices Research and Outreach Intern

All three of the internships include the following information:

LENGTH OF INTERNSHIP: June 8, 2015, to August 14, 2015

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
LOCATION: Rockville, Maryland

SALARY/PAY: $1,200 ($15.00 per hour) paid bi-weekly
$250 travel stipend (one time only)

Deadline to submit is April 3rd.

The interns may also be attending our Summer Conference in early August in Portland, Oregon paid by Goodwill!

SEND RESUME AND COVER LETTER IMMEDIATELY TO:

Iris Drayton-Spann, M.A., PHR, CDP
Senior Director of Human Resources
Goodwill Industries International, Inc.
Direct Dial (240) 333-5342
www.goodwill.org

JOHNS HOPKINS
APPLIED PHYSICS LABORATORY
JOB DESCRIPTION
SUMMER 2016 BUSINESS INTERNSHIP PROGRAM-09677

Position Description

APL offers a limited number of business related internships each summer. Students spend the summer working with APL administrative professionals to gain practical work experience and grow professionally.

Qualifications:
For consideration, applicants should be: Full-time undergraduate or graduate student enrolled at an accredited college or university. A business, finance, accounting, human resources, journalism or related major. An achiever with at least a 3.0/4.0 overall GPA.

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account.
We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
When prompted to upload attachments, please include a copy your college transcripts (unofficial is fine)

**Primary Location** *Maryland-*Laurel

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**JOHNS HOPKINS**
APPLIED PHYSICS LABORATORY
SUMMER 2016 *TECHNICAL INTERNSHIP PROGRAM-09674

**POSITION DESCRIPTION**

APL seeks talented college students in the summer to help us solve challenging technical problems. The College Summer Internship Program offers practical work experience and an introduction to APL for engineering and science majors.

**Qualifications:**
Engineering and science majors (predominantly EE and CS). APL typically (but not exclusively) hires rising juniors and seniors. Eligibility requirements: include US citizenship and a minimum overall GPA of 3.0 on a 4.0 scale (at the date of application)

When prompted to upload attachments, please include a copy your college transcripts (unofficial is fine)

Primary Location *Maryland-*Laurel

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**BASEBALL FACTORY INTERNSHIPS**

**Location:**

Columbia, MD (approximately 20 miles/30 minutes south of campus)

**Internship Description:**
Baseball Factory hires up to six unpaid interns during the fall, spring and summer terms who are interested in obtaining experience in the sports industry while gaining college credit. Internships provide students with the opportunity to work in various departments

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account.

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within the company including marketing/public relations, event planning/management, finance, scouting/baseball operations and media/IT. Typically, students would work 20-40 hours per week during the summer and 8-15 hours during the spring/fall, based on the requirements of their college internship program, schedule flexibility, and Baseball Factory needs.

Address:
9176 Red Branch Road, Suite M
www.baseballfactory.com Columbia, MD 21045

Available Internships:
All internships will be hands-on and very involved. Every intern will gain the opportunity to work very closely with the day-to-day operations of the company. Internship programs are listed below for each department. Internships are based on 14 weeks of participation, but can be flexible based on each student’s schedule:

**Marketing and Public Relations** (Working with Assistant Director of Marketing and Marketing Associate):
Tasks/Responsibilities include: Researching Target Market Areas to develop sales leads
Developing/Submitting News Releases to promote upcoming events
Developing/organizing marketing materials for upcoming events
Writing articles for placement on the Baseball Factory web site
Executing market research including surveys to determine customer satisfaction

**Event Planning and Management** (Working with Client Services Coordinator and Under Armour Sales Director):
Tasks/Responsibilities include: Pre-event coordination with players, parents and coaches
Travel to various locations across country for Baseball Factory events
Off-field event management for all administrative responsibilities
Event coordination with Baseball Factory staff
Customer service with players, parents and coaches
Management of all event sales including Under Armour and Mattingly gear

**Finance and Accounting** (Working with VP of Finance):
Tasks/Responsibilities include: Accounts payable
Accounts receivable
Cash flow analysis
Audit preparation

**Scouting and Baseball Operations** (Working with Senior Director of On-Field Sessions):
Tasks/Responsibilities include: Assist with organization of on-field player workouts
Assist with development and updating of scouting reports

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Assist with player and coach coordination for upcoming events

**Video and Multimedia** (Working with Creative Director):
Tasks/Responsibilities include: Capture/Edit digital video (Final Cut Pro HD)
DV compression for web delivery (Cleaner)
Web development (Dreamweaver/HTML/Flash)
Graphic design (Adobe production bundle)
Assist camera operations

**Internship Application:**
To apply for an internship at Baseball Factory, please submit a resume and cover letter to
Contact: Jason Budden – Vice President of Operations & Marketing
Mail: Baseball Factory, 9176 Red Branch Road, Suite M, Columbia, MD 21045
Email: jason@baseballfactory.com
Fax: 410.715.1975

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**Job Title**
**DELAWARE FUTURE EDUCATION LEADERS PROGRAM: SUMMER INTERNSHIP**

**Description**
Delaware’s Department of Education will be hosting a summer program – the Delaware Future Education Leaders Program (DFELP) – for promising future leaders who have a passion for education and want to gain hands-on exposure to policy work. The program has been developed specifically for current students and recent graduates as they explore career paths in education and seek exposure to careers in state government. Individuals from all programs of study are welcome to apply.

As a DFELP summer fellow, you will own a well-defined piece of work critical to our policy agenda for the duration of your time with the department. At the same time, you will participate in a program of discussion sessions with Delaware leaders in state government, district and school leadership, the business community, and non-profit organizations intended to develop you as a leader and push your thinking on education issues of national importance. Your 10 weeks will culminate in a presentation of your work and policy recommendations to department staff and leadership.

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account.

We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
By the end of your 10 weeks you will be more informed about education policy, formed friendships with other DFELP fellows and be able to speak cogently to many of the most pressing education issues facing Delaware and our nation as a whole. You will have absorbed some of the tried-and-true lessons in leadership practices of Delaware’s leaders. Moreover, you will have the ongoing support and guidance of a department mentor who is eager to help you identify and navigate career opportunities.

The program begins on Wednesday, June 1st and ends on Thursday, August 11th. There is a $3,000 payment for this fellowship. Program fellows will work full days Monday-Thursday.

**Name:** Maria Stecker  
**Address:** 401 Federal Street  
**Suite 2**  
**Dover, DE 19702**  
**Phone:** 302-735-4131  
**Please submit the following by Monday, April 4th to Maria.Stecker@doe.k12.de.us:**

- Copy of your resume  
- Personal statement (no more than 500 words) that speaks to the following: What drives you to want a career in education? How have you shown true leadership? What do you hope to gain from the Delaware Future Education Leaders Program?  
- Contact details for three references (at least one must be a current or former supervisor; cannot be members of your immediate family)

**JOB TITLE**  
**DELAWARE STATE PARKS INTERNSHIPS**

Delaware State Parks is seeking candidates to fill a variety of internship positions

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
**Description** within all of the State Parks in Delaware. This is a volunteer internship position with the Department of Natural Resources and Environmental Control, Division of Parks and Recreation, working directly out of any of our State Parks. Positions are available for 12 weeks throughout Spring, Summer and Fall. 6 Month and Year-long positions are also available. Many positions are flexible on start and end dates. Weekly living allowance available and housing is available free of charge on a first-come first-served basis. Positions are available in a multitude of fields/majors. To review a complete list of available positions and to apply, please visit our website www.destateparks.com/internship.

**Employer Web Site**

http://www.destateparks.com/internship

**Name:** Karen Minner  
**Address:** 89 Kings Hwy  
Dover, DE 19901

**Contact**  
Phone: 302-739-9208  
Fax: 302-661-7209  
Email: karen.minner@state.de.us

**Apply Online**

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**JOB TITLE MANAGEMENT TRAINEE INTERNSHIP**

**Job Description:** Our Internships play an integral role in the success of Enterprise and are a comprehensive introduction to our Management Training Program. For a college student, real-world professional business experience can put you above the rest when you enter the job market.

It's Business 101 on 10 cups of coffee

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Our interns go at a highly energized pace. From day one as a paid intern with Enterprise, you'll learn what it takes to run a successful business and acquire highly marketable skills and experience pertaining to every aspect of operating a business. And it's learning by doing, not by getting coffee or filing all day. Our college interns take on the same challenges as our first and second year full-time professionals. It's a team-based environment where the Enterprise employees are supportive and fun to work with.

When you join our Management Internship Program, you'll acquire highly marketable skills and experience pertaining to every aspect of running a successful business. You'll soon discover that every day is different because it is filled with so many new, exciting, rewarding and often unexpected challenges. There is one consistent aspect, however - everyday, you'll learn more about sales/marketing, customer service, business management, and administrative skills than you ever thought possible.

At Enterprise, you won't be a glorified gopher getting coffee or filing all day. Our interns go at the same energized pace and take on the same challenges and responsibilities as our Management Trainees.

Not only is it a paid internship program, but interns may also be eligible for performance incentives and employee referral rewards. The business training you'll receive will be an amazing jumpstart to your career.

Equal Opportunity Employer - Minorities/Women/Veterans/Disabled

Special Skills Wanted
- Driver's License
- Must be at least 18 years old.
- Must currently be enrolled in college in a bachelor’s degree program, graduating in December 2016, May 2017 or May 2018.
- Must have 3 months of sales, leadership or direct customer service contact in a retail/service industry.
- Must be able to work at least 35 hours per week during the summer internship program.
- Must have a valid driver's license.
- Must be authorized to work in the United States and not require work authorization sponsorship by our company for this position now or in the future.
- Must be living within a reasonable commute of no more than 1 hour to the location(s) listed above within 30 days of anticipated start date.

Contact
Name:  Amanda Johnson

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account.

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SPRING/SUMMER 2016 INTERNSHIPS
NON-PROFIT MANAGEMENT, FUNDRAISING/DEVELOPMENT AND MARKETING

ABOUT THE ORGANIZATION: LINCOLN PARK COAST CULTURAL DISTRICT
501C (3)

Lincoln Park Coast Cultural District (LPCCD) is a nonprofit organization with a mission to plan, design and develops a comprehensive cultural and arts district in Lincoln Park, a low income neighborhood, in Newark, New Jersey. LPCCD achieve. Its mission through arts and cultural programming, sustainable development, preservation of historic infrastructure and community leadership and engagement. Specifically, LPCCD is transforming the Lincoln Park Redevelopment Area, an 11- acre, four block site into an arts and cultural district. Projects include building mixed-use housing units, hosting annual music festivals, historic preservation and restoration projects and urban agriculture.

WEB: www.lpccd.org

DESCRIPTION:
The Lincoln Coast Cultural District is gearing up for the 350th Celebration of the City of Newark, the 2016 Lincoln Park Music Festival and fundraising towards the completion of its next development project – The Façade. If you are interested in learning, hands on, about how a small but mighty team of non-profit “passionate” work towards building a community From the ground up, this is the internship for you. You will learn the interworking of a non-profit organization and have a direct impact on the organizations success.
In general, all interns should be knowledgeable about the digital landscape and proficient in usage of social media, technology, apps. and must be active on social media.

PERIOD DEADLINES
FALL/WINTER SEMESTER: Deadline: August 1, 2015 Starts: September 21, 2015 (on or about)
SPRING SEMESTER: Deadline: January 22, 2015 Starts: February 22, 2016 (on or about)
SUMMER SEMESTER: Deadline: March 15, 2016 Starts: May 20, 2016 (on or about)

TO APPLY

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account.
We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
Send cover letter and resume to:
lpcddmarketing@gmail.com
MUST INDICATE IN SUBJECT WHICH SEMESTER APPLYING FOR.
Example: Spring or Summer 2016 Internship / Marketing [Insert area of interest]

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**USAJOBS**

**JOB TITLE: SUMMER 2016 OA WHITE HOUSE INFORMATION TECHNOLOGY - DIGITAL SOLUTIONS**
Department: Executive Office of the President
Agency: Office of Administration
Job Announcement Number: OA-SIP-ZZ32-JRW

**SALARY RANGE:**
$0.00 to $0.00 / Per Year

**OPEN PERIOD:**
Tuesday, February 23, 2016 to Friday, April 1, 2016

**JOB SUMMARY:**
Begin a challenging and exciting internship with the Executive Office of the President (EOP) proving support to the President of the United States. The EOP is comprised of The White House, Executive Residence, Office of the Vice President, Office of the United States Trade Representatives, Office of Science and Policy, Office of the National Drug Control Policy, Office of Management and Budget, Office of Administration, National Security Staff, Council on Environmental Quality, and Council of Economic Advisers. The EOP has responsibility for tasks ranging from communicating the President's Message to the American people, to promoting our trade interests abroad.

The Office of Administration (OA) is currently seeking enthusiastic and dedicated students to serve as unpaid student interns to assist in the performance of its mission of providing support services for the President. To learn more about the Office of Administration, please visit [http://www.WhiteHouse.gov/OA](http://www.WhiteHouse.gov/OA).

OA views student interns as the future of the Federal workforce. The Office of Administration Student Internship Program provides the opportunity to gain valuable professional experience and build leadership skills. Participants in the program will be exposed to the Federal work environment and will learn about the mission of the Office of Administration and its role and responsibility to the Executive Office of the President.

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
QUALIFICATIONS REQUIRED:

MINIMUM QUALIFICATION REQUIREMENTS: All applicants applying to participate in the Unpaid Student Internship Program must meet the following requirements:

1. Be a United States citizen.
2. Be at least 18 years of age.
3. Be enrolled as a student, taking at least a half-time academic course load in an accredited program.
4. Be in good academic standings with a 3.0 GPA.
5. 1 – 2 years of experience developing object-oriented code (i.e. C#.Net, or C++)
6. 1 year of experience in working with relational databases (i.e. SQL Server, Oracle).
7. 1 – 2 years of experience with HTML5 and CSS.
8. Familiarity with Microsoft SharePoint and Microsoft Excel is a plus.
9. Excellent verbal and written communication skills.
11. Must be available 20 – 40 hours per week.
12. Must be available at least three - six months for this opportunity.

HOW TO APPLY:

To apply for this position, you must complete the occupational questionnaire and submit the documentation specified in the Required Documents section below.

The complete application package must be submitted by 11:59 PM (EST) on Friday, April 01, 2016 to receive consideration.

- To begin, click Apply Online to create a USAJOBS account or log in to your existing account. Follow the prompts to select your USAJOBS resume and/or other supporting documents and complete the occupational questionnaire.
- Click the Submit My Answers button to submit your application package.
- It is your responsibility to ensure your responses and appropriate documentation is submitted prior to the closing date.
- To verify your application is complete, log into your USAJOBS account, https://my.usajobs.gov/Account/Login, select the Application Status link and then select

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the more information link for this position. The Details page will display the status of your application, the documentation received and processed, and any correspondence the agency has sent related to this application. Your uploaded documents may take several hours to clear the virus scan process.

- To return to an incomplete application, log into your USAJOBS account and click Update Application in the vacancy announcement. You must re-select your resume and/or other documents from your USAJOBS account or your application will be incomplete.

It is applicant's responsibility to verify that information entered, uploaded, or faxed (i.e., resume, veteran's documentation, completed assessment, and SF-50's) is received and accurate. Human Resources will not modify or change any part of your application. If a document is not in legible format, applicant will not be able to view it in Application Manager which means applicant must again upload or fax the documentation by the closing date of this announcement.

Application packages will NOT be accepted via mail. Due to security processes, mail delivery takes approximately 2-3 weeks to process at which time the vacancy announcement will be closed and no further consideration will be given to additional application packages.

REQUIRED DOCUMENTS:

All applicants are required to submit the following supporting document type(s):

- Resume
- Transcript

Applicants may also submit the following supporting document type(s), which may not be required for all applicants:

- Cover Letter
- Other

- Resume which MUST include the following information: announcement number and job title for which you are applying; beginning and ending dates (mo/yr) for paid or non-paid work experience; and average number of hours worked per week.
- Education - You must provide a copy of your college transcript or an appropriate list of completed courses with the credit hours received. The transcript may be unofficial or photocopy at time of application, but MUST provide the original if selected.
- Completed Occupational Questionnaire
- Veteran's Preference must provide the following: DD-214 (member copy 4) showing dates served, discharge type, and campaign badges or expeditionary

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medals earned and **VA Disability Award Letter** dated 1991 or later displaying the percentage awarded. **If you do not supply the required documentation to verify your eligibility, you will receive an ineligible rating.** For additional details visit: [http://www.fedshirevets.gov/index.aspx](http://www.fedshirevets.gov/index.aspx).

**AGENCY CONTACT INFO:**
Johnnie R. Williams
Phone: (202)395-1088
Email: JOHNNIE_R_WILLIAMS@OA.EOP.GOV

Agency Information:
Executive Office of the President
725 17th Street NW
Washington, DC
20503

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**JPMorgan Chase & Co.**

**2016 TECHNOLOGY ANALYST PROGRAM - SUMMER PROGRAM**

**Job Description**

Spend the summer with us and you’ll see why we’re a global leader in technology. Every part of our business is powered, informed and maintained by technology. Technology drives the firm’s overall efficiency, improves our risk management and enhances our customer experience. JPMorgan Chase is committed to investing in innovation, systems and our technology professionals.

**What you can expect**

There’s not a single part of our business that isn’t powered and enhanced by the creative thinking of our technologists and the industry-leading solutions they provide. Join us and you’ll work alongside and learn from some of the brightest minds in the industry across our consumer, wholesale and corporate businesses. Whether you are a Software Developer or Infrastructure Engineer, you’ll ensure our technology continues to be a competitive advantage for the firm.

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): [http://www.desu.edu/career-services/hire-hornet](http://www.desu.edu/career-services/hire-hornet) follow the steps to create an account.

*We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!*
The 10-week summer program starts with a robust orientation session. After that, you’ll have a mentor to support and advise you through the program. And to cap it all off, you’ll be invited to attend senior speaker series and a whole host of other exclusive events to meet colleagues and senior leaders to develop your professional network. You’ll also have the chance to join us full-time after successful completion of the summer internship and upon graduation.

In Software Development, you will have the ability to work across the complete life cycle from analysis to development, testing and implementation. You’ll gain an understanding of business challenges and needs across the firm, learn to develop smart and secure technology solutions, and innovate to create best-in-class user experiences, processes, products and applications.

In Infrastructure Engineering, you will participate in the development of high-performance infrastructure service offerings to help build and manage some of the firm’s largest and most complex business initiatives. You will engage in the design and development of innovative computer, storage, and networking solutions on platforms such as those used for trading or credit card processing with unparalleled scale and complexity.

Where to go from here

Interested? Apply directly on the JPMorgan Chase careers website. Be sure to submit your application through your campus career centre’s website if you’re required to do so. If you think there’s another opportunity that will better match your skills, then have another look around jpmorganchase.com/careers.

Job Title: DELAWARE BAY PROGRAM VOLUNTEER

The Delaware Bay Program Volunteer will work with the Delaware Bay Program Coordinator to support the Celebrate Delaware Bay initiative. The mission of Celebrate Delaware Bay is to build an inclusive community – that will protect Delaware Bay, its natural resources, and the essential habitat it provides for shorebirds and horseshoe crabs through education and direct action. Working with a network of organizations, communities, and individuals throughout the Delaware Bay region, Celebrate Delaware Bay is collaborating with partners on the

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implementation of conservation action projects that will have a measureable impact on shorebirds and horseshoe crab.

Volunteers will have the opportunity to improve social research skills related to natural resource management as they assist with an evaluation of a beach engagement program. Several different types of outreach techniques are conducted on Delaware Bay to educate and empower beach visitors to reduce disturbance of migrating shorebirds and take action to support shorebirds and horseshoe crab conservation. Evaluation will be conducted on the impact of these outreach techniques on beach visitors and how these techniques change each visitor’s behavior, opinions, and knowledge. Volunteers will conduct observational surveys of the interaction between beach visitors and the outreach interventions. Volunteers will also conduct interviews of beach visitors after they have interacted with the outreach interventions.

Expiration Date 03/23/2016

Majors Wanted Biological Sciences - General Biology; Mass Communications - Public Relations & Advertising; Natural Resources - Environmental Science; Natural Resources - Wildlife Management; Sociology

Job Targets Wanted Biological and Environmental Sciences; Communications - Public Relations; Social Science Research

Name: Kim Goggin
Address: PO Box 1770
125 Manomet Point Road
Manomet, MA 02345

Phone: 5082246521
Fax: 5082249220
Email: jobs@manomet.org

Application Instructions Please email your resume and cover letter as attachments to jobs@manomet.org. Please reference the job title in the subject line.

Manomet is an equal opportunity employer.

For additional internship opportunities, please register online with Hire a Hornet power by the College Central Network (CSN): http://www.desu.edu/career-services/hire-hornet follow the steps to create an account. We encourage all seniors to begin the job search and application process in the fall. Please visit our website for additional opportunities to apply, interview and network for jobs!
Job Title  SALLIE MAE INTERNSHIP

Summer Interns will work across Sallie Mae’s core business functions to promote professional and personal development while exploring applicable career fields of interest. Interns will perform assigned duties to acquire knowledge of methods, procedures, and standards required for successful performance in the workplace. Sallie Mae’s internships will enable students to gain critical knowledge and skill development to be transferred into academic learning and future career opportunities.

Key Responsibilities:
• Assist in the execution of business functions
• Provide assistant with special projects, administrative activities as necessary
• Participate in team meetings
• Other projects as assigned

Job Description

Qualifications:
Must Have:
• Open to Sophomores, Juniors, Seniors and Graduate students
• Maintains a GPA of 3.0 or higher
• Strong communication skills
• Full-time availability between June 6-August 26th, 2016

Other Helpful Education or Experience:
• Excellent interpersonal, presentation, and verbal/written communication skills with individuals at all levels.
• Excellent administrative skills including proficiency with Microsoft Word, Excel, Outlook, PowerPoint and web-based applications.
• Strong follow through, customer service, and multi-tasking skills and attention to detail.

Expiration Date 03/23

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Job Title 2016-5474 INTERN - HUMAN RESOURCES - WILMINGTON, DE

The Human Resources Internship with Solenis in Wilmington, DE will include:

- Assist in the planning and coordination of learning events and meetings
- Coordinate aspects of the Solenis intern program such as webinars, new hire orientation, capstone presentations, etc.
- Assist with implementation of employee development programs such as assessment instruments, 360 reviews, etc.
- Assist with learning program evaluations and analysis of results
- Assist with other special projects as assigned

The internship will last approximately 3 months. This internship will be located at our headquarters in Wilmington, DE. Local candidates only.

Qualifications:
Junior or Senior year undergraduate student enrolled in bachelor’s degree program in Human Resources Management, Organization Development, Learning & Development, Psychology or related degree
Preference for graduating senior or graduate student
Previous HR internships preferred

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Below is a sampling of some of our Production related Internship openings at Viacom. Production internships include but are not limited to the following groups (please note that we do not offer on camera internship opportunities):

1. Development Department - This department searches for new talent, treatments, and concepts that can be molded and shaped into cutting edge programming that has become synonymous with the channel's sensibility. This area can be good for students who want to see how shows are developed from pitches to pilots.

2. Production Management Department – This department handles the business or operational side to production. They are responsible for logistical or event planning for the production teams.

3. Programming/Scheduling Department - This department decides what goes on the air and when. They are responsible for scheduling shows and promos spots on each network. They work very closely with production teams to see when new shows will be ready for air. This internship is good for students interested in seeing how a TV network is run.

4. Production Department - The job description for general production interns: log/transcribe footage, dub media, production runs, research/brainstorm, and attend field and studio shoot / edits when available. This area can be good for students who want a behind the scenes production internship. Production areas include the following types of shows:

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• Creative / Promo Production – Produce promotional videos/spots and news segments. It is short-form or "commercial" production.

• Series – ½-1 hour long formatted shows. This includes documentary-style or longer formatted production. For example, "True Life" and "Behind the Music."

• Radio Network - Produce shows or music content for radio stations (audio format). For example, music weekly countdown shows.

• Tape Library – Provide digital material and other assets for productions both in the U.S. and abroad, work with all networks/channels within the company, great for students with strong research abilities.

5. Digital Media / Online Production Department – This department is responsible for the digital presence of our shows. They work closely with other departments as well as the production teams to build web, mobile, and social experiences that will promote our shows, build buzz around new season launches, and engage fans in the digital space (Knowledge of Social Media, HTML and Blogging is a plus).

6. Talent & Casting Department – This department oversees the casting, scouting, and booking of talent for a channel's on-air and off-air projects. They work closely with the Development team to create new talent driven projects. They also serve as the liaison between talent and various internal departments and work to maintain and foster the network's synergistic relationship with our talent. They are looking for candidates with specific skills and interests. Candidates must have video editing skills (Final Cut Pro, Avid, iMovie). Also, they are looking for a candidate that is interested in learning about how to cast, not someone that is interested in being in-front of the camera.

7. Project Management - This department manages the development of off-air marketing campaigns. They develop media products, handle negotiations with outside parties, and provide marketing support.

Please complete the internship application and a College Relations representative will contact you directly should we have an appropriate internship based on your areas of interest and skills.

To Apply: http://jobhuntweb.viacom.com/internshipdepts.html

INSURANCE AGENT INTERNSHIP (SUMMER 2016)
BANKERS LIFE

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99 Wolf Creek Blvd. Suite 1B  
Dover, DE  
Posted: March 02 2016

**Application Deadline:** April 15, 2016  
**Position:** Full-time, Paid  
**Timeframe:** 06/01/16 — 08/10/16  

**Description Summary:**  
The Bankers Life insurance sales agent internship offers college students real-world experience in business management, communication and sales. The position provides the opportunity for students to build their careers in the same way our independent-contractor agents do. All insurance sales agent interns are supported by the Bankers Life team, training programs and mentoring.

**Internship track:**  
The insurance sales agent internship is a summer opportunity from June 1, 2016, through August 5, 2016. With support and guidance from the branch office, the intern is responsible for obtaining a life and health license according to state requirements and becoming appointed with Bankers Life as an independent contractor.  
The insurance sales agent internship track includes:  
• Weeks 1–2: Orientation, introduction to branch operations, product and sales training, job shadowing in the branch office  
• Weeks 3–10: Field sales with a mentor, participating in a nationwide intern sales competition

**Intern compensation:**  
• Licensing cost reimbursement for interns who pass the exam on the first attempt  
• $250 bonus if proof of license is received by May 16, 2016  
• $1,000 stipend paid in three installments plus commissions  
• $500 bonus if Interns reach speed SNA [Successful New Agent] status at the end of the program  
• Bonus potential

**Qualifications:**  
• College students entering their junior or senior year  
• A life and health insurance license and appointment with Bankers Life  
• Eligibility to work in the U.S.


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[Delaware State University](http://www.desu.edu)  
Making our mark on the world
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